



# 3rd Quarter Performance Briefing

**Fiscal Year March 2026**

**TDK Corporation**  
February 2, 2026



# Agenda

- 1. First Nine Months,  
FY March 2026  
Results Highlights**
- 2. FY March 2026  
Projections**

**Appendix**



# 1. First Nine Months, FY March 2026 Results Highlights

**Tetsuji Yamanishi,**  
Senior Executive Vice President & CFO

## 9M, FY March 2026 key points

- ▶ Net sales and operating profit increased year on year due to continuous robust demand in the ICT and HDD markets.
- ▶ Net sales and operating profit reached new record highs for the first nine months of the fiscal year.

### Net sales

**¥1,858.6** bn

[ YoY **+11.3%** ]

### Operating profit

**¥230.7** bn

[ YoY **+10.4%** ]

- Sales of small capacity batteries and sensors to the ICT market increased considerably.
- Sales of HDD suspension assemblies grew considerably as demand in the HDD market significantly exceeded the previous year's level.
- Sales of passive components to the automotive market decreased due to sluggish sales of battery electric vehicles (BEVs).
- Sales of small capacity batteries, passive components and sensors to the industrial equipment market increased.

# 9M, FY March 2026 results

- ▶ Net sales and operating profit increased year on year.
- ▶ TDK set record highs in net sales and all profit items.

	FY3/25	FY3/26	Change	
(¥bn)	9M	9M	¥bn	%
Net sales	1,670.5	<b>1,858.6</b>	+188.0	+11.3%
Operating profit	209.1	<b>230.7</b>	+21.6	+10.4%
Operating profit margin	12.5%	<b>12.4%</b>	-0.1pts	-
Profit before tax	218.1	<b>235.1</b>	+17.0	+7.8%
Net profit attributable to owners of parent	160.9	<b>181.2</b>	+20.3	+12.6%
Earnings per share (¥)*	84.79	<b>95.48</b>	-	-
USD/JPY	152.61	<b>148.74</b>	2.5% JPY appreciation	
EUR/JPY	164.90	<b>171.83</b>	4.2% JPY depreciation	

\*TDK split one share of its common share into five shares with the effective date of October 1, 2024. Earnings per share is calculated on the assumption that the share split had been implemented at the beginning of the previous fiscal year.

## Exchange rate impact on net sales and operating profit (OP)

Net sales	Decreased by approx. ¥29.4 bn
OP	Decreased by approx. ¥9.3 bn

## Forex sensitivity (impact by one JPY change)

### USD

Net Sales	¥11.0 bn
OP	¥2.0 bn

### EUR

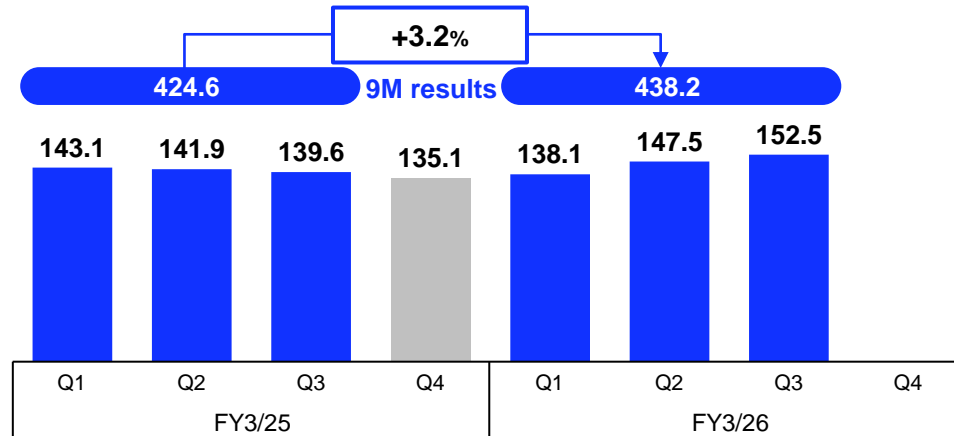
Net Sales	¥2.0 bn
OP	¥0.3 bn

# Passive Components segment

- ▶ On a recovery trend, driven by an increase in sales to the industrial equipment market despite a decline in sales to the automotive market.

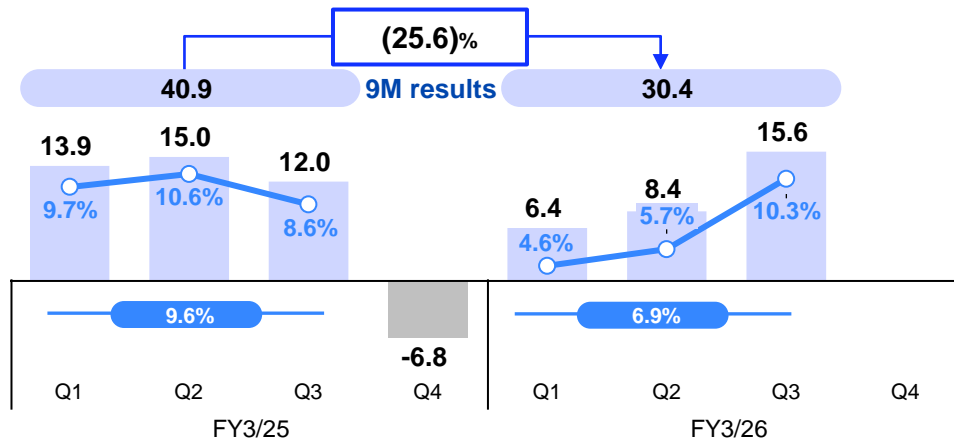
## Net sales

(¥bn)



## Operating profit, OP margin

(¥bn)



### Ceramic capacitors

- Sales increased while profit decreased year on year.
- Sales increased to the automotive and industrial equipment market while decreased to the ICT market.

### Aluminum electrolytic capacitors and film capacitors

- Sales increased while profit decreased year on year.
- Sales increased to the industrial equipment market while decreased to the automotive market. Restructuring costs were recorded.

### Inductive devices

- Sales increased while profit decreased year on year.
- Sales increased to the ICT and automotive markets.

### High-frequency components

- Sales and profit decreased year on year.
- Sales decreased to the industrial equipment and ICT markets.

### Piezoelectric material products and circuit protection components

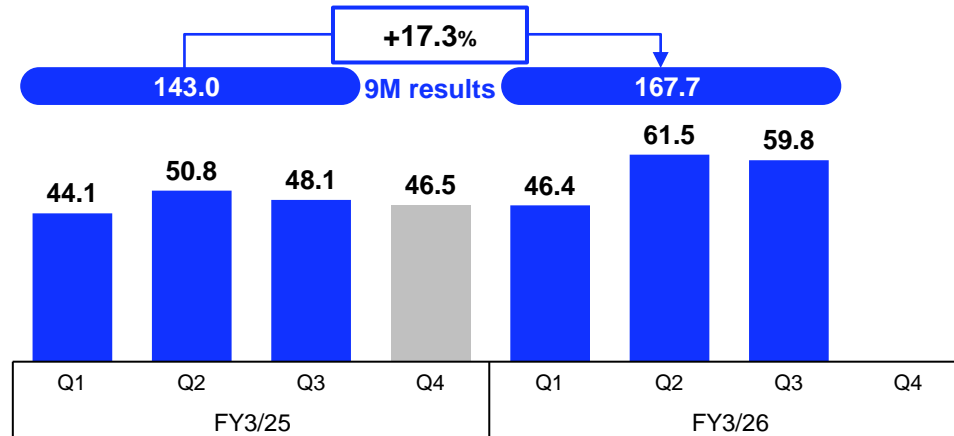
- Sales increased while profit decreased year on year.
- Sales increased to the industrial equipment market while decreased to the automotive market.

# Sensor Application Products segment

- ▶ Profit increased considerably due to increase in sales to the ICT and automotive markets.

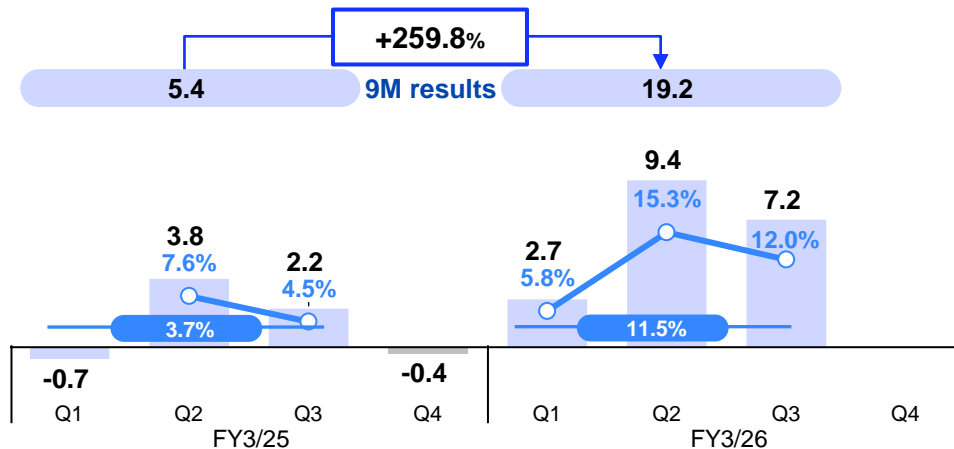
## Net sales

(¥bn)



## Operating profit, OP margin

(¥bn)



Temperature and pressure sensors

- Sales increased while profit decreased year on year.
- Sales increased to the automotive market.

Magnetic sensors

- Sales and profit increased year on year.
- Sales increased to the ICT and automotive markets.

MEMS sensors

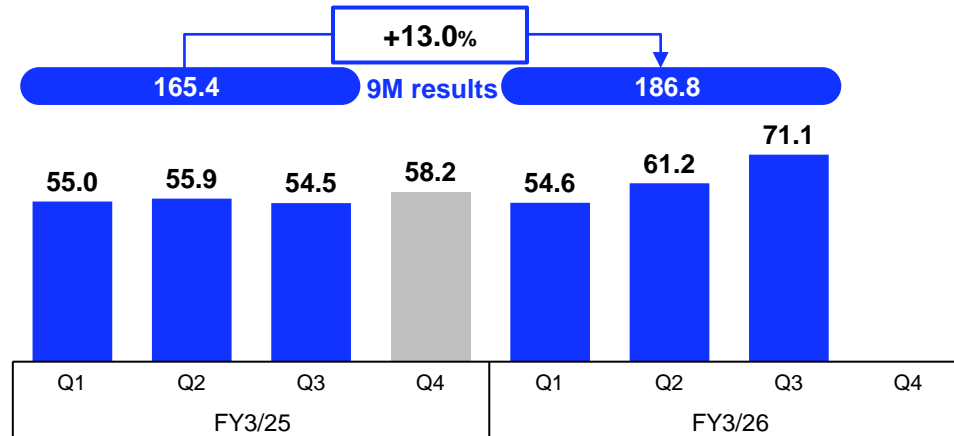
- Sales increased year on year, returning to profitability.
- Sales of microphones to the ICT market increased.
- Sales of motion sensors to the industrial equipment market increased.

# Magnetic Application Products segment

- ▶ Sales of HDD heads and suspension assemblies increased due to continuous robust demand in the HDD market, resulting in a significant improvement in profitability.

## Net sales

(¥bn)



HDD heads  
and HDD  
suspension  
assemblies

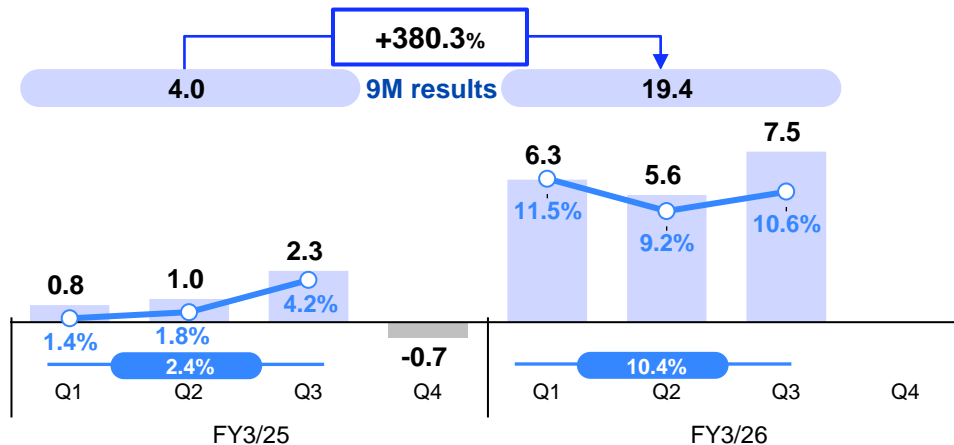
- Sales increased and profit rose significantly year on year.

Magnets

- Sales decreased year on year while profitability improved.

## Operating profit, OP margin

(¥bn)



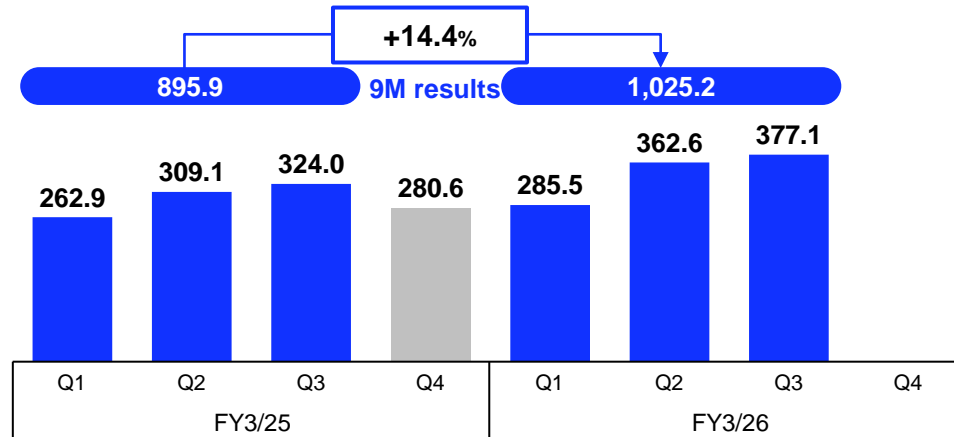


# Energy Application Products segment

- ▶ Small capacity batteries posted an increase in sales volume and profit reflecting robust demand in the ICT market.

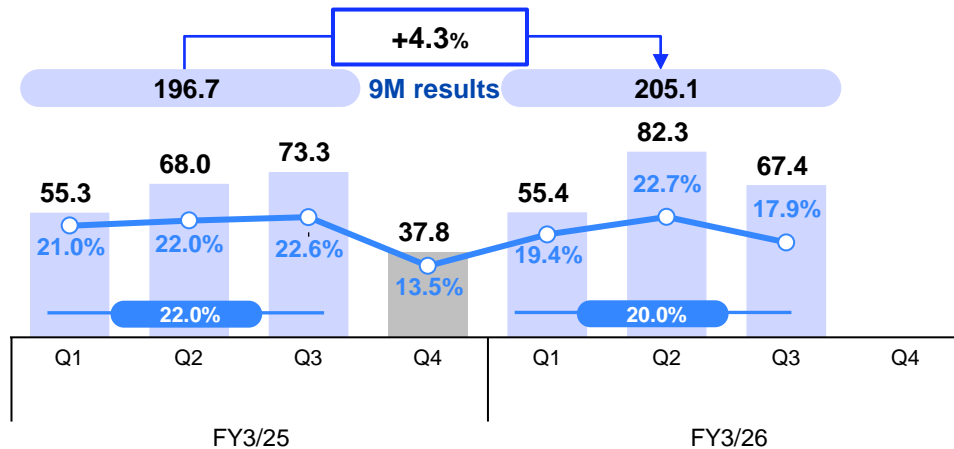
## Net sales

(¥bn)



## Operating profit, OP margin

(¥bn)



Energy devices  
(Rechargeable  
batteries)

Power supplies

- Sales and profit increased year on year.
- Sales of small capacity batteries increased due to an increase in the sales volume and the effect of new model sales.
- Sales of small capacity batteries increased to the industrial equipment market.
- Sales of power supplies for industrial equipment decreased while profitability improved year on year.

# Q3, FY March 2026 results

- ▶ Net sales and operating profit increased year on year.

	FY3/25	FY3/26	Change	
	Q3	Q3	¥bn	%
Net sales	581.0	<b>675.2</b>	+94.2	+16.2%
Operating profit	75.8	<b>83.1</b>	+7.3	+9.7%
Operating profit margin	13.0%	<b>12.3%</b>	-0.7pts	-
Profit before tax	80.8	<b>87.6</b>	+6.8	+8.4%
Net profit attributable to owners of parent	55.2	<b>69.8</b>	+14.6	+26.5%
Earnings per share (¥)*	29.07	<b>36.77</b>	-	-
USD/JPY	152.29	<b>154.04</b>	1.1% JPY depreciation	
EUR/JPY	162.64	<b>179.32</b>	10.3% JPY depreciation	

## Exchange rate impact on net sales and operating profit (OP)

Net sales

Increased by approx. ¥12.3 bn

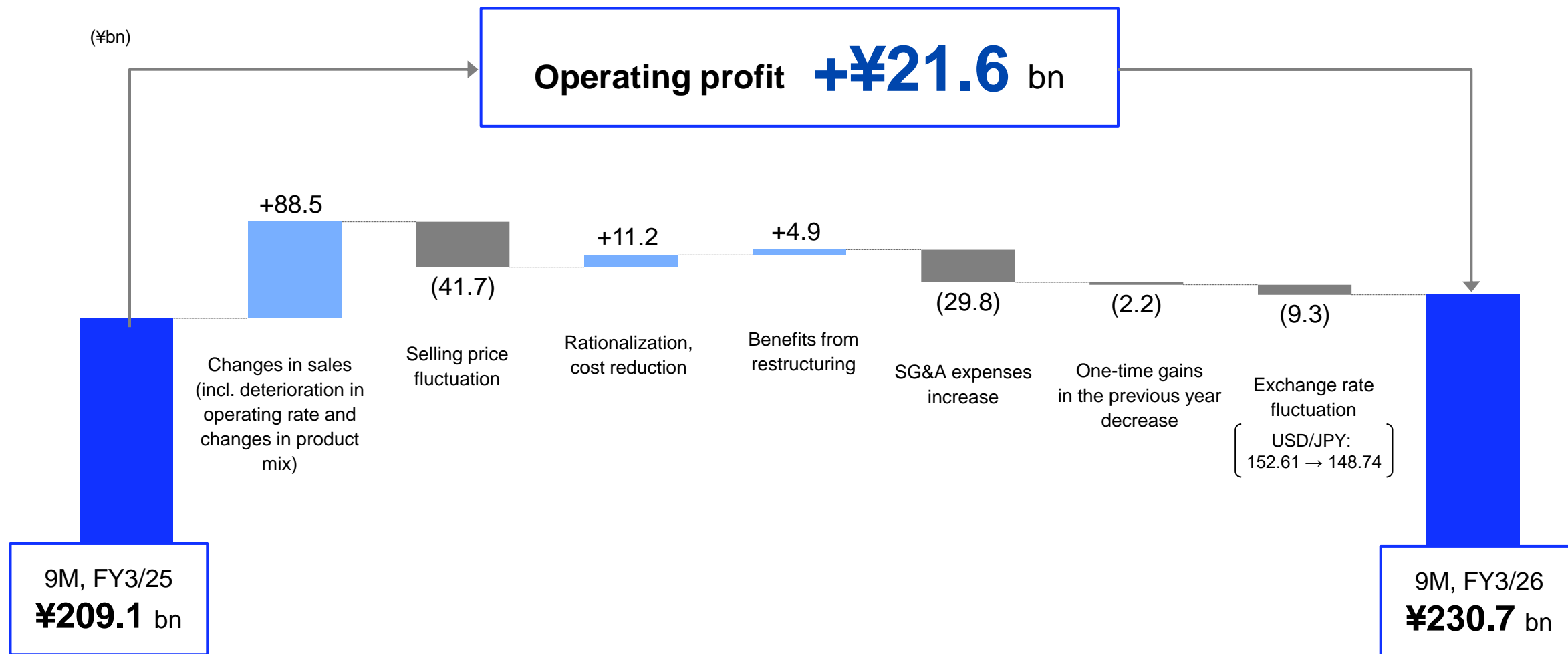
OP

Decreased by approx. ¥0.1 bn

# Quarterly results by segment

		FY3/25	FY3/26	FY3/26	YoY [C] – [A]		QoQ [C] – [B]	
		(¥bn)			¥bn	%	¥bn	%
Net Sales	Capacitors	57.5	62.1	66.3	+8.8	+15.3%	+4.3	+6.9%
	Inductive Devices	51.8	55.0	55.8	+4.0	+7.8%	+0.8	+1.5%
	Other Passive Components	30.3	30.4	30.4	+0.1	+0.4%	(0.04)	(0.1)%
	Passive Components	139.6	147.5	152.5	+12.9	+9.3%	+5.0	+3.4%
	Sensor Application Products	48.1	61.5	59.8	+11.7	+24.4%	(1.7)	(2.7)%
	Magnetic Application Products	54.5	61.2	71.1	+16.6	+30.5%	+9.9	+16.1%
	Energy Application Products	324.0	362.6	377.1	+53.1	+16.4%	+14.5	+4.0%
	Other	14.9	14.8	14.7	(0.2)	(1.6)%	(0.1)	(0.7)%
	Total	581.0	647.6	675.2	+94.2	+16.2%	+27.6	+4.3%
Operating Profit	Passive Components	12.0	8.4	15.6	+3.6	+30.3%	+7.2	+86.0%
	Sensor Application Products	2.2	9.4	7.2	+5.0	+231.2%	(2.2)	(23.7)%
	Magnetic Application Products	2.3	5.6	7.5	+5.3	+232.2%	+1.9	+34.0%
	Energy Application Products	73.3	82.3	67.4	(5.9)	(8.1)%	(14.9)	(18.1)%
	Other	(0.9)	(1.5)	(1.5)	(0.7)	-	(0.03)	-
	Subtotal	88.9	104.2	96.2	+7.3	+8.3%	(8.0)	(7.7)%
	Adjustment	(13.1)	(13.0)	(13.1)	(0.02)	-	(0.1)	-
	Total	75.8	91.2	83.1	+7.3	+9.7%	(8.1)	(8.9)%
Operating profit margin		13.0%	14.1%	12.3%	(0.7)pts	-	(1.8)pts	-
USD/JPY		152.29	147.54	154.04				
EUR/JPY		162.64	172.31	179.32				

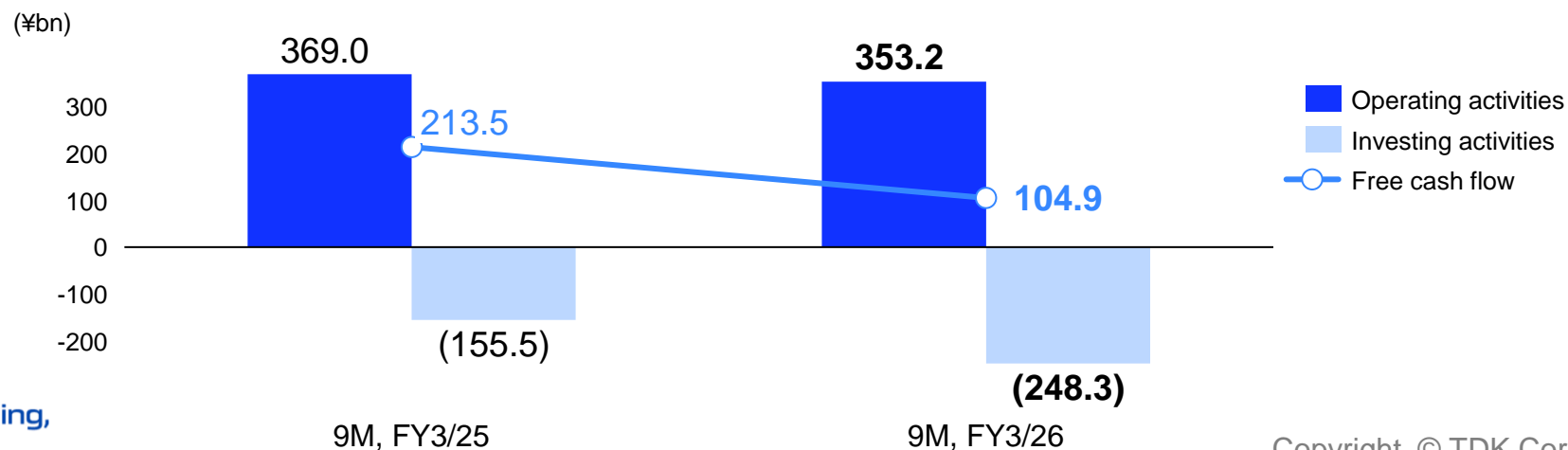
# Analysis of change in operating profit – 9M

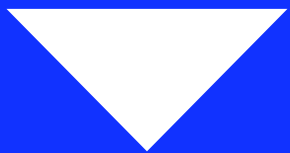


# Cash flows – 9M

	FY3/25	FY3/26	Change
(¥bn)	9M	9M	
Cash flows from operating activities	369.0	<b>353.2</b>	(15.8)
Cash flows from investing activities	(155.5)	<b>(248.3)</b>	(92.8)
Free cash flow	213.5	<b>104.9</b>	(108.6)
Cash flows from financing activities	(73.3)	<b>18.3</b>	+91.6
Effects of exchange rate changes on cash and cash equivalents	28.1	<b>57.7</b>	+29.5
Cash and cash equivalents	818.4	<b>878.2</b>	+59.8

## Cash flows from operating activities, investing activities, free cash flows





## 2. FY March 2026 Projections

**Tetsuji Yamanishi,**

Senior Executive Vice President & CFO

# Projections by segment for Q4 of FY March 2026

	Q3 of FY3/26 Actual	Q4 of FY3/26 projection (QoQ)		Factor
		Assumed exchange rates: Q4 basis	Assumed exchange rates: Q3 basis	
Passive Components	152.5	(1) ~ +2%	±0 ~ +3%	• Sales of inductive devices to the automotive market and aluminum electrolytic capacitors for server applications are expected to increase.
Sensor Application Products	59.8	(9) ~ (6)%	(8) ~ (5)%	• Sales of magnetic sensors to the ICT market are expected to decrease. • Sales of MEMS sensors are expected to decrease.
Magnetic Application Products	71.1	+6 ~ +9%	+7 ~ +10%	• Sales of HDD heads are expected to increase.
Energy Application Products	377.1	(19) ~ (16)%	(18) ~ (15)%	• Sales of small capacity batteries to the ICT market are expected to decrease.
Other	14.7	-	-	
<b>Total</b>	<b>675.2</b>	<b>(11) ~ (8)%</b>	<b>(10) ~ (7)%</b>	
USD/JPY	154.04	153.00	154.00	
EUR/JPY	179.32	178.00	179.00	

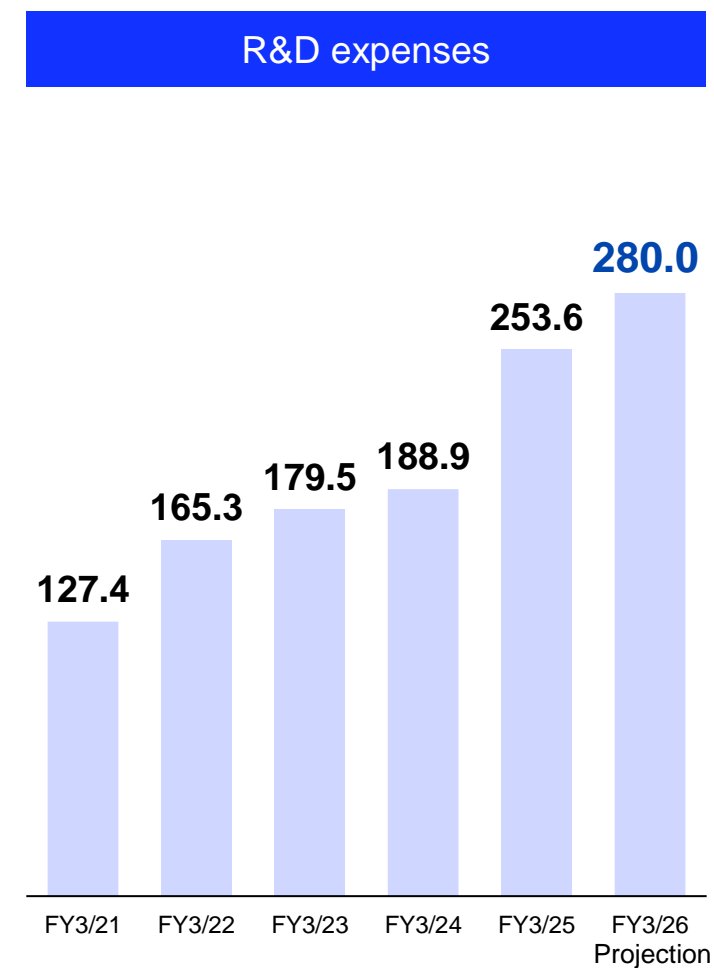
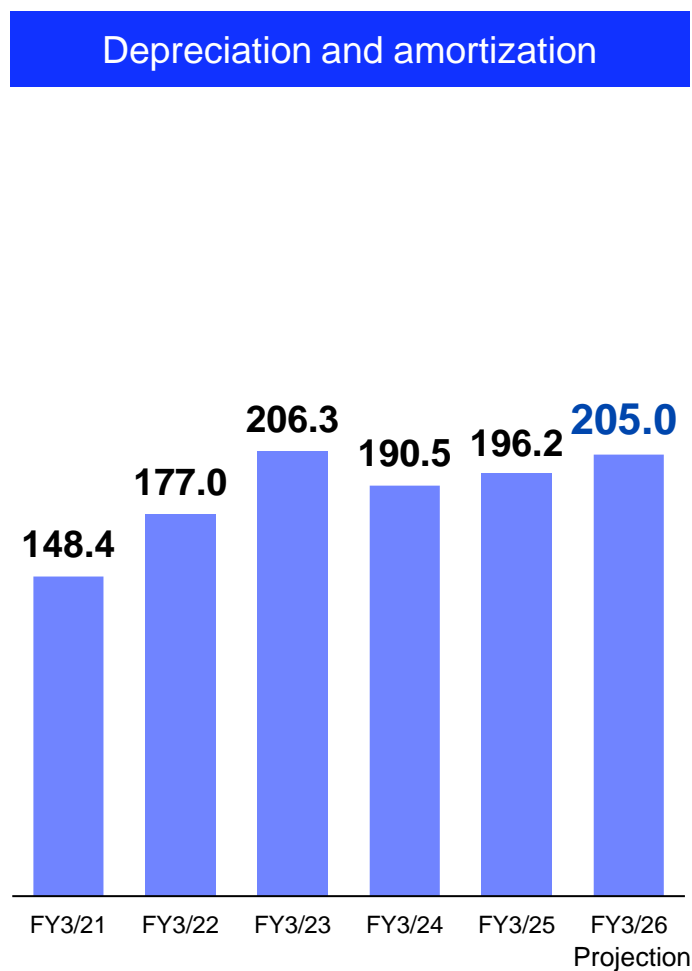
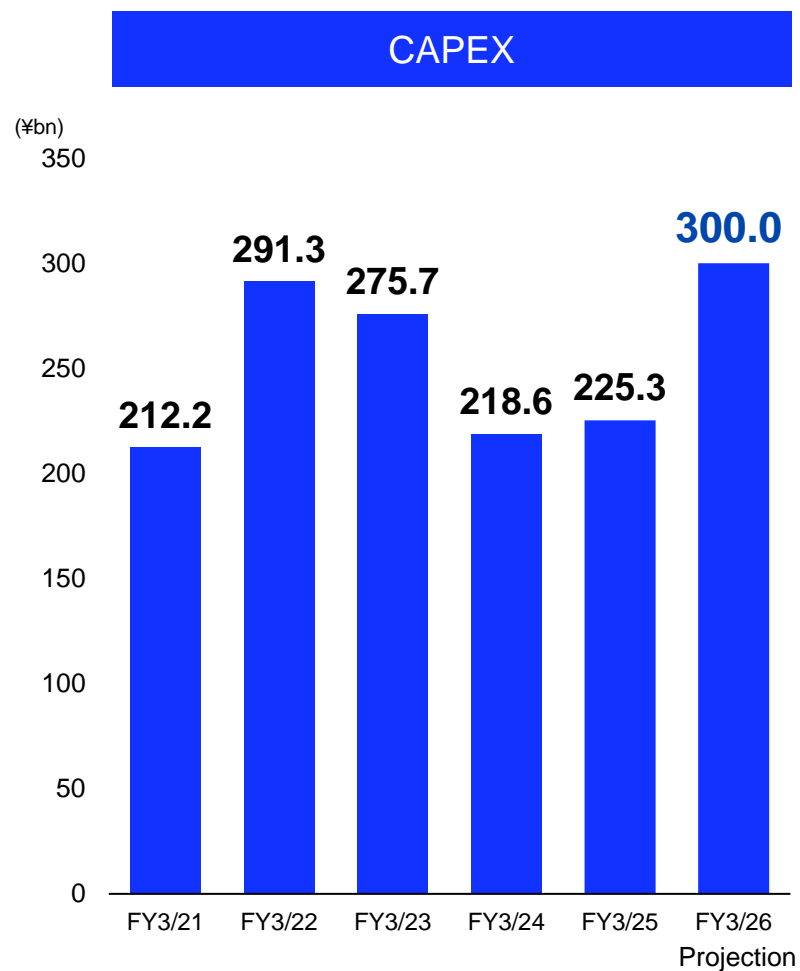
# FY March 2026 projections

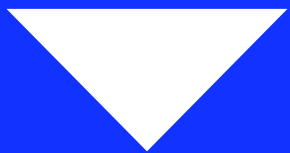
- FY March 2026 projection and dividend projection have been revised upward reflecting brisk results in the ICT and HDD markets.

	FY3/25 Actual	FY3/26 projections		Change	
		As of October 2025	As of February 2026	¥bn	%
(¥bn)					
Net sales	2,204.8	2,370.0	<b>2,470.0</b>	+265.2	+12.0%
Operating profit	224.2	245.0	<b>265.0</b>	+40.8	+18.2%
Operating profit margin	10.2%	10.3%	<b>10.7%</b>	+0.5pts	-
Profit before tax	237.8	250.0	<b>270.0</b>	+32.2	+13.5%
Net profit attributable to owners of parent	167.2	180.0	<b>190.0</b>	+22.8	+13.7%
ROIC	6.7%	7.2%	<b>7.4%</b>	+0.7pts	-
Free cash flow	201.0	80.0	<b>115.0</b>	(86.0)	(42.8)%
Earnings per share (¥)	88.10	94.84	<b>100.11</b>	-	-
Annual dividends (¥)	30.00	32.00	<b>34.00</b>	-	-
USD/JPY	152.66	146.00	150.00	-	-
EUR/JPY	163.86	168.00	173.00	-	-



# CAPEX, Depreciation, and R&D expenses – Projections





# Appendix

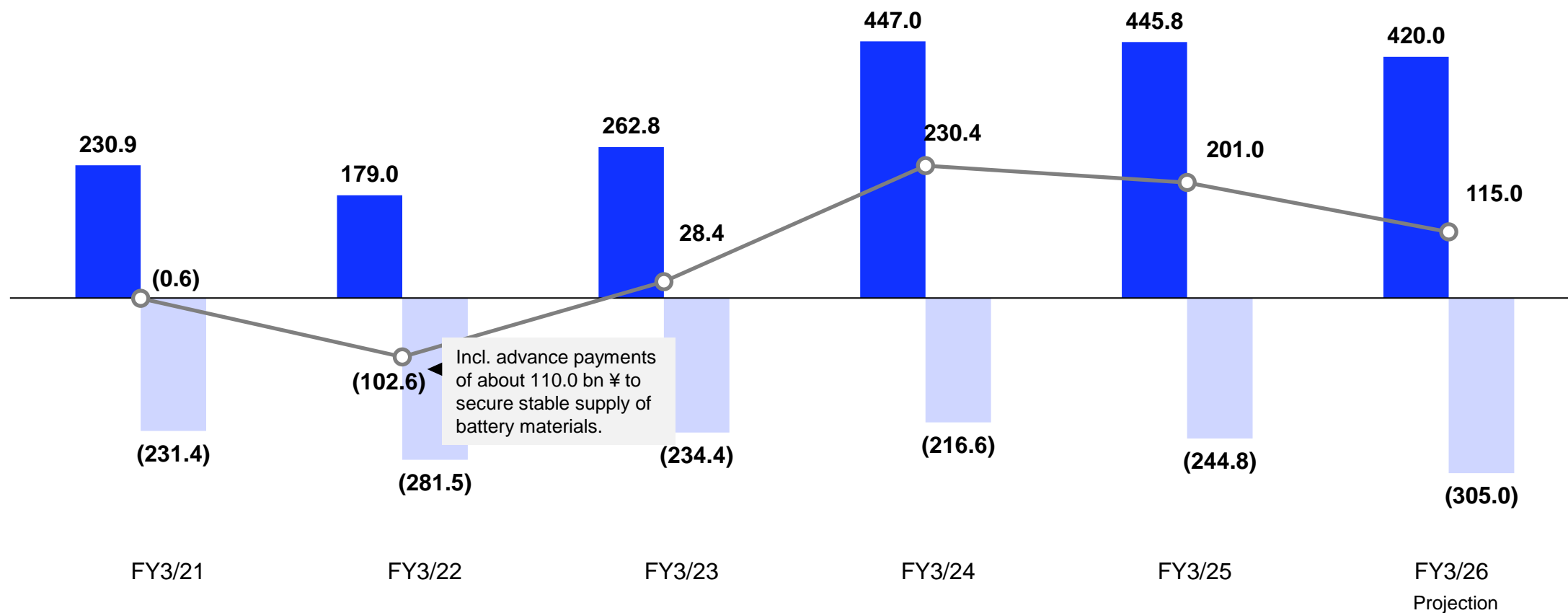
# Cash flows

(¥bn)

Operating activities

Investment activities

Free cash flow

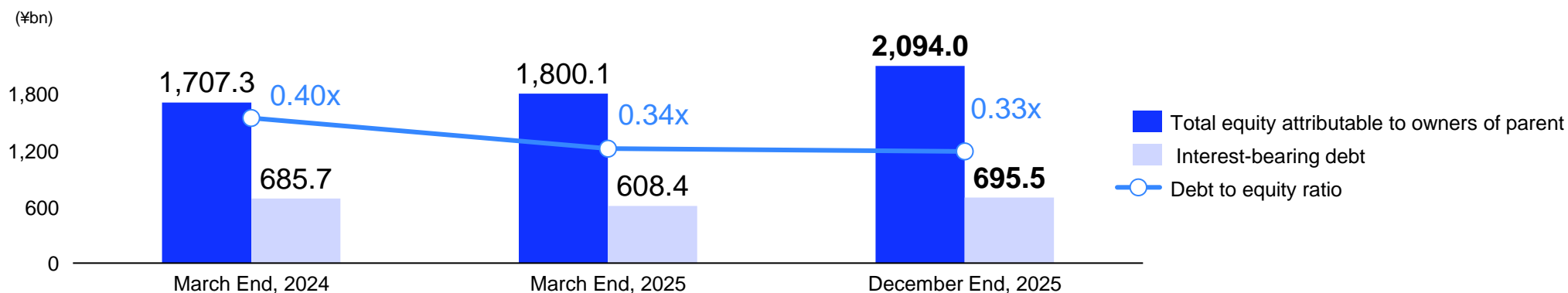


# Quarterly sales and operating profit by segment (FY3/25 – FY3/26)

		(¥bn)	FY3/25					FY3/26				
			Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Net Sales	Capacitors		61.5	58.0	57.5	57.2	234.3	59.8	62.1	66.3		
	Inductive Devices		50.8	52.7	51.8	49.0	204.3	49.1	55.0	55.8		
	Other Passive Components		30.7	31.2	30.3	28.9	121.1	29.3	30.4	30.4		
	Passive Components		143.1	141.9	139.6	135.1	559.6	138.1	147.5	152.5		
	Sensor Application Products		44.1	50.8	48.1	46.5	189.5	46.4	61.5	59.8		
	Magnetic Application Products		55.0	55.9	54.5	58.2	223.6	54.6	61.2	71.1		
	Energy Application Products		262.9	309.1	324.0	280.6	1176.5	285.5	362.6	377.1		
	Other		13.7	13.0	14.9	13.9	55.6	11.1	14.8	14.7		
	Total		518.8	570.7	581.0	534.3	2,204.8	535.8	647.6	675.2		
Operating profit	Passive Components		13.9	15.0	12.0	(6.8)	34.1	6.4	8.4	15.6		
	Sensor Application Products		(0.7)	3.8	2.2	(0.4)	5.0	2.7	9.4	7.2		
	Magnetic Application Products		0.8	1.0	2.3	(0.7)	3.4	6.3	5.6	7.5		
	Energy Application Products		55.3	68.0	73.3	37.8	234.4	55.4	82.3	67.4		
	Other		(0.1)	(1.2)	(0.9)	(2.3)	(4.4)	(2.5)	(1.5)	(1.5)		
	Subtotal		69.2	86.7	88.9	27.6	272.4	68.3	104.2	96.2		
	Adjustment		(11.3)	(11.3)	(13.1)	(12.5)	(48.3)	(11.8)	(13.0)	(13.1)		
	Total		57.9	75.4	75.8	15.1	224.2	56.4	91.2	83.1		
Operating profit margin			11.2%	13.2%	13.0%	2.8%	10.2%	10.5%	14.1%	12.3%		
USD/JPY			155.82	149.74	152.29	152.82	152.66	144.59	147.54	154.04		
EUR/JPY			167.79	164.30	162.64	160.69	163.86	163.78	172.31	179.32		

# Financial position

(¥bn)	March end, 2024	March end, 2025	December end, 2025	Change from March end, 2025
Total assets	3,415.3	3,541.4	<b>4,336.8</b>	+795.3
Total liabilities	1,700.4	1,730.2	<b>2,227.4</b>	+497.2
Total equity attributable to owners of parent	1,707.3	1,800.1	<b>2,094.0</b>	+293.9
Ratio of equity attributable to owners of parent	50.0%	50.8%	<b>48.3%</b>	(2.5)pts
Cash and cash equivalents, short-term investments, and marketable securities	666.1	753.8	<b>982.2</b>	+228.4
Interest-bearing debt <sup>*1</sup>	685.7	608.4	<b>695.5</b>	+87.1
Net cash (Net debt) <sup>*2</sup>	(19.6)	145.4	<b>286.8</b>	+141.4
Debt to equity ratio (times) <sup>*3</sup>	0.40	0.34	<b>0.33</b>	(0.01)



\*1: Borrowings plus bonds plus lease liabilities.

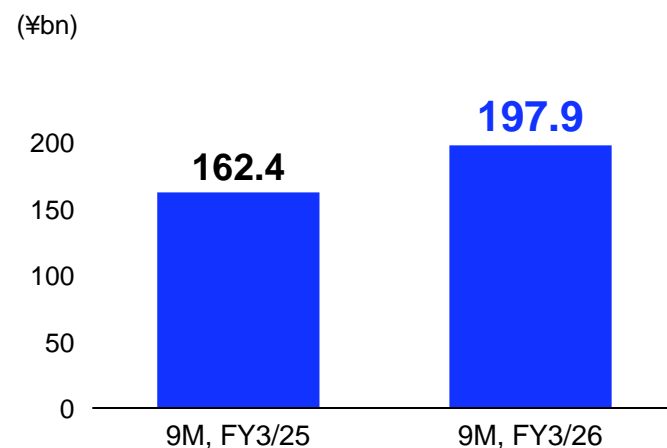
\*2: Cash and cash equivalents plus short-term investments plus marketable securities minus interest-bearing debt.

\*3: Interest-bearing debt divided by total equity attributable to owners of parent.

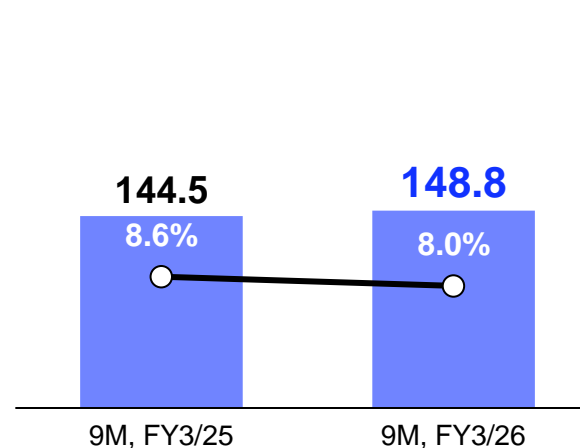
# CAPEX, Depreciation, and R&D expenses – 9M

	FY3/25	FY3/26	Change
(¥bn)	9M	9M	
CAPEX	162.4	197.9	+35.5
Depreciation	144.5	148.8	+4.3
% to net sales	8.6%	8.0%	(0.6)pts
R&D expenses	187.3	208.9	+21.6
% to net sales	11.2%	11.2%	±0pts

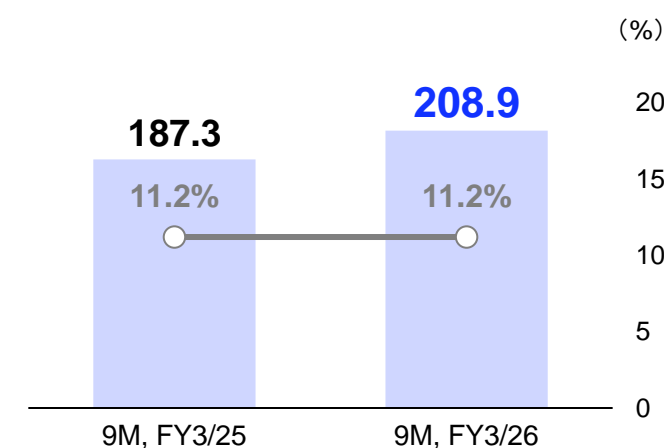
## CAPEX



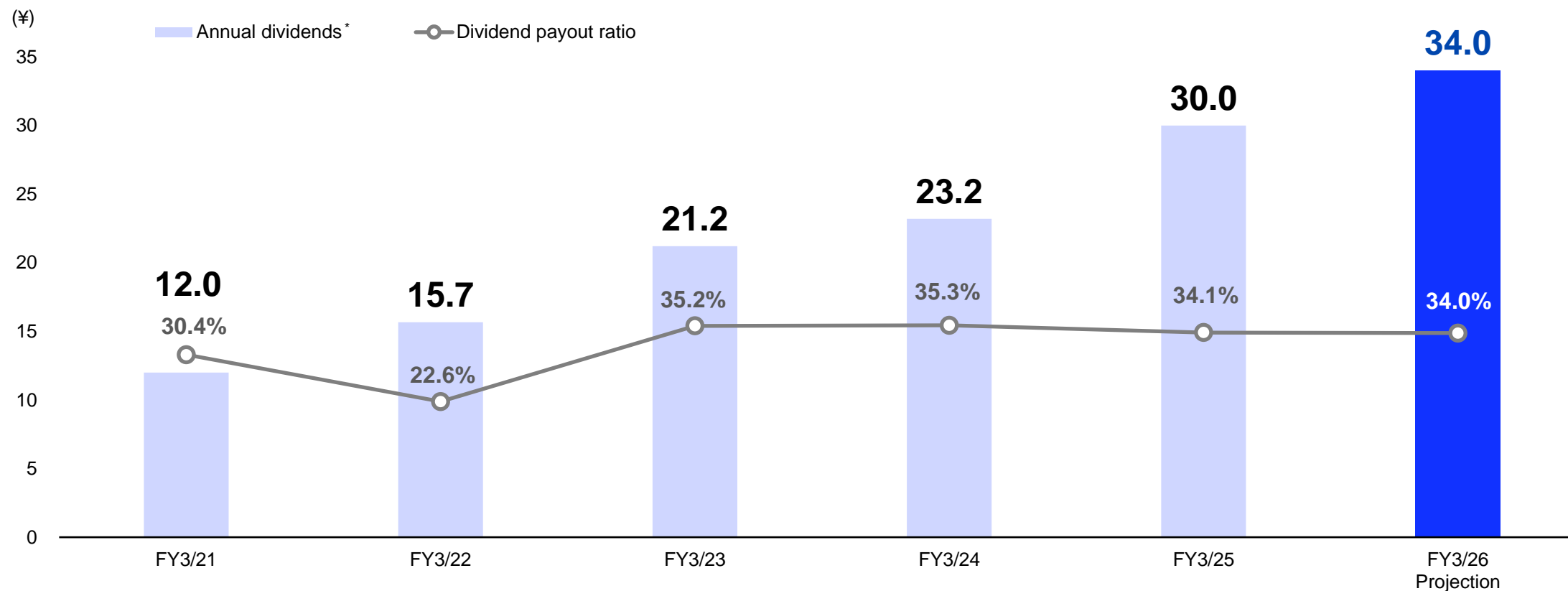
## Depreciation, % to net sales



## R&D expenses, % to net sales



# Shareholder returns

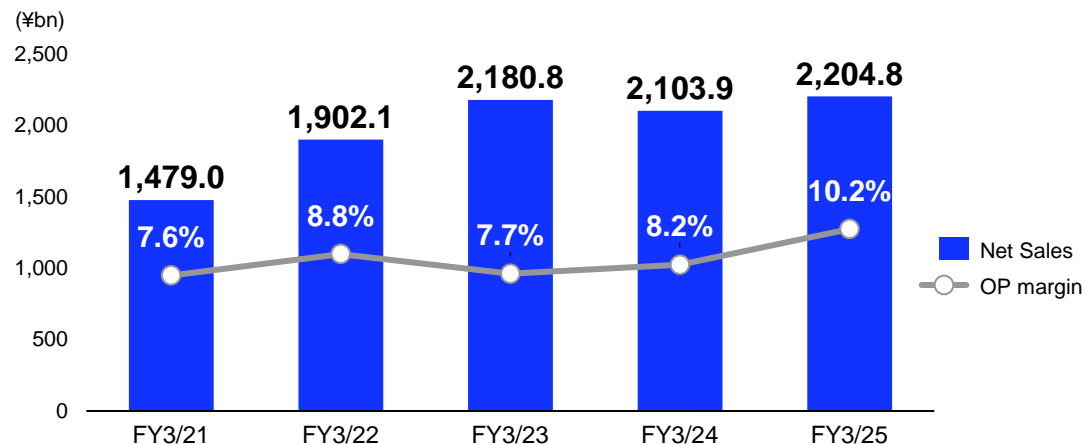


\*. Figures have been converted to align with the post-share split standard of a 1 for 5 share split, effective from October 1, 2024.

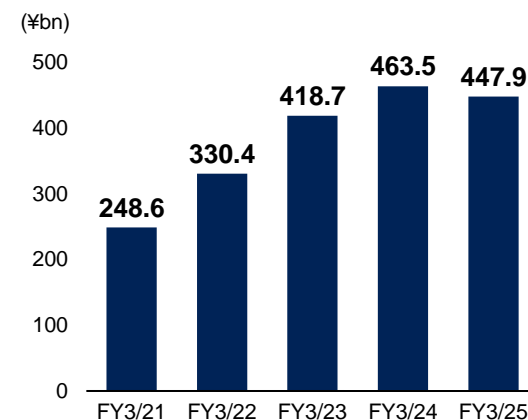
# Annual sales by market (FY3/21 – FY3/25)

All

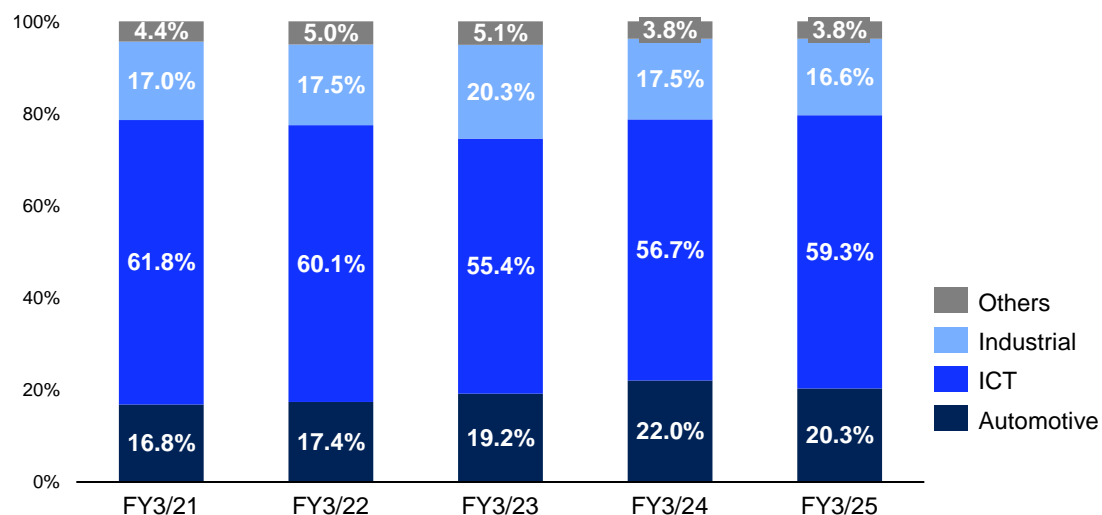
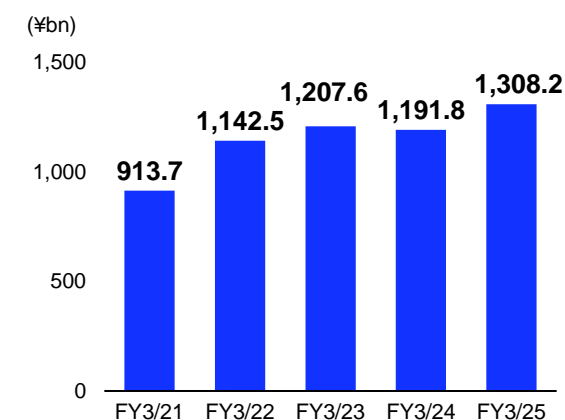
## Net sales, OP margin



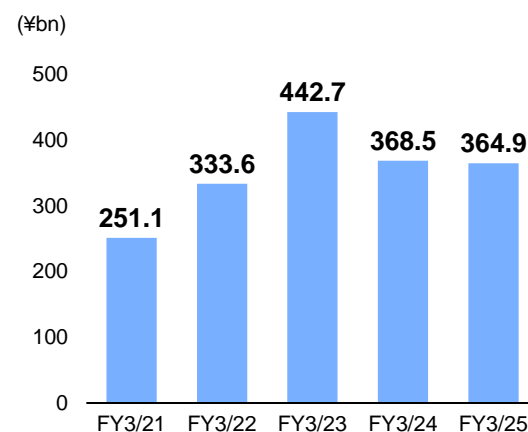
## Automotive



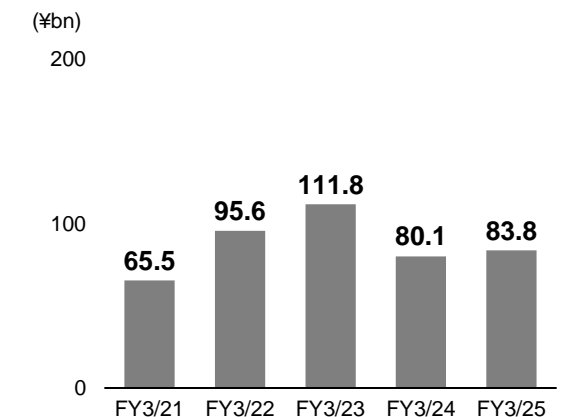
## ICT



## Industrial equipment



## Others

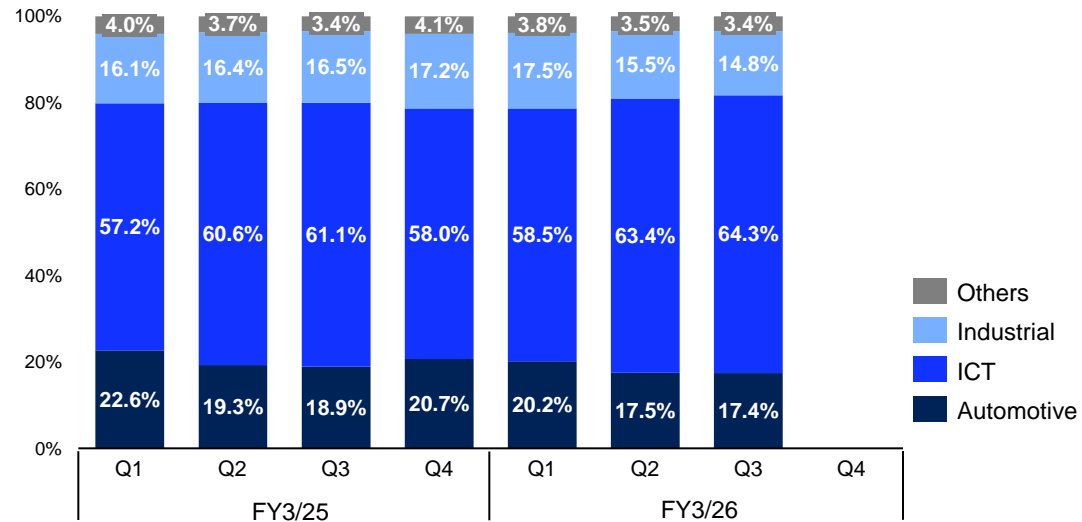
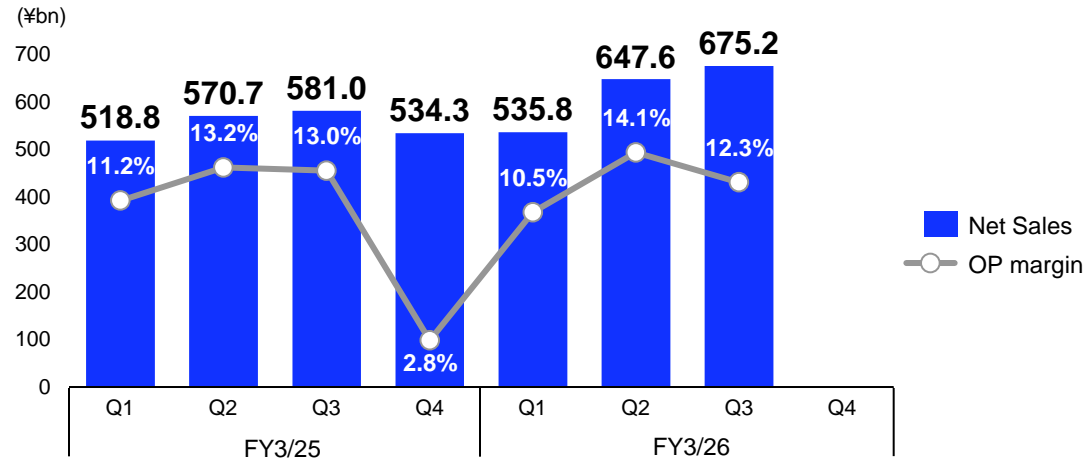




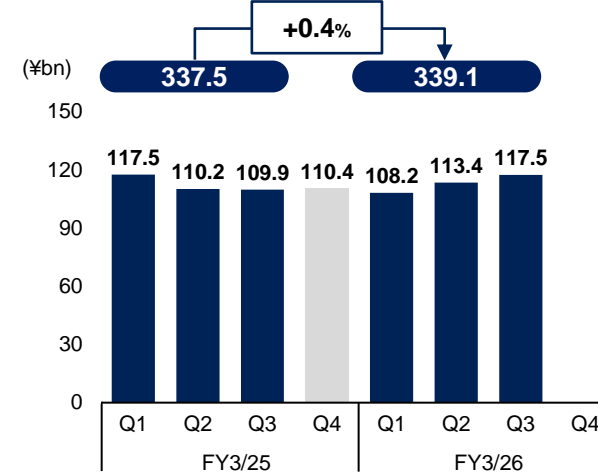
# Quarterly sales by market (FY3/25 – FY3/26)

All

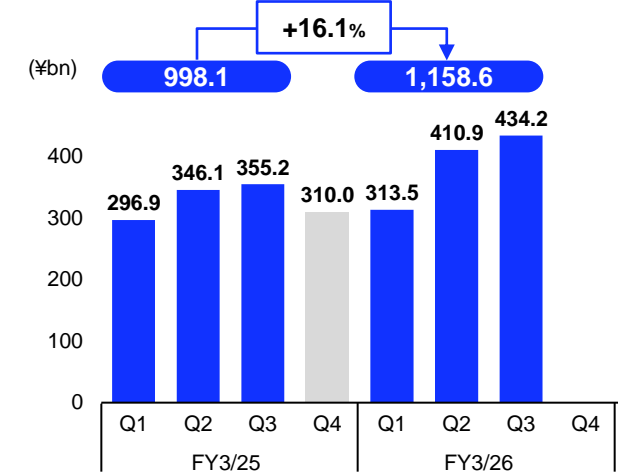
## Net sales, OP margin



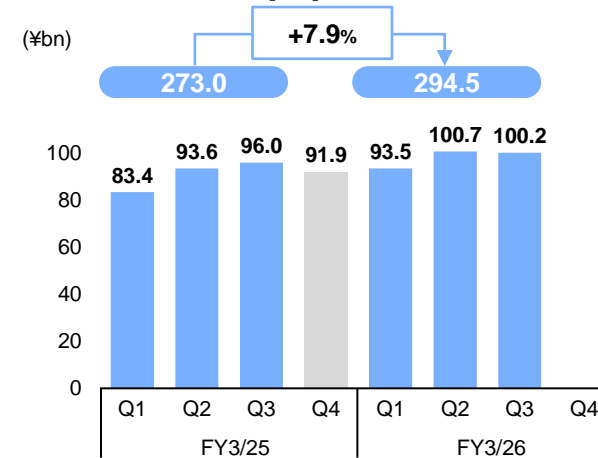
## Automotive



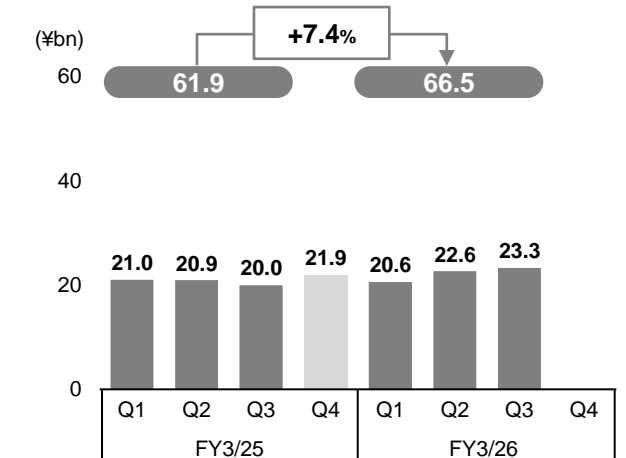
## ICT



## Industrial equipment



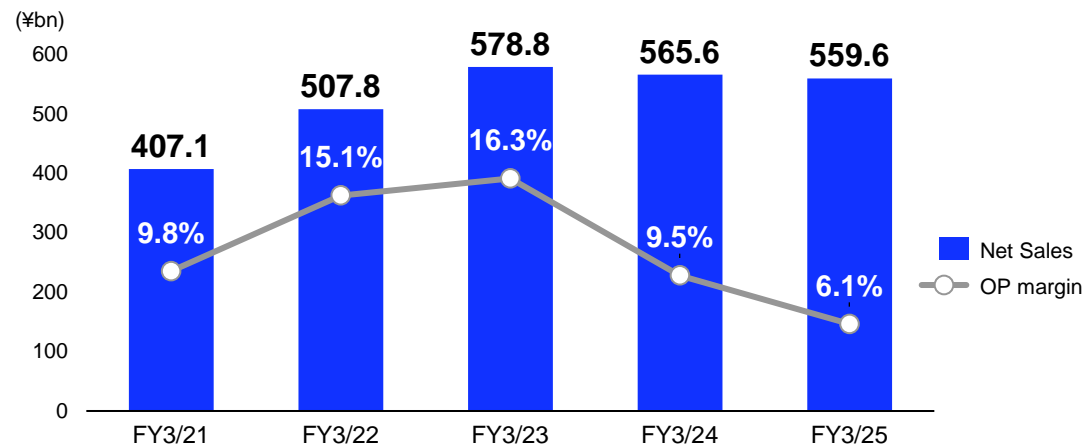
## Others



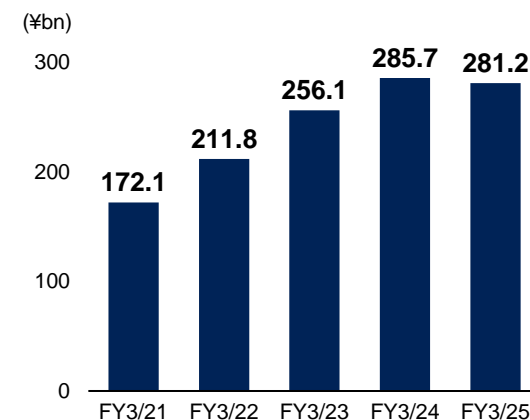
# Annual sales by market (FY3/21 – FY3/25)

## Passive Components

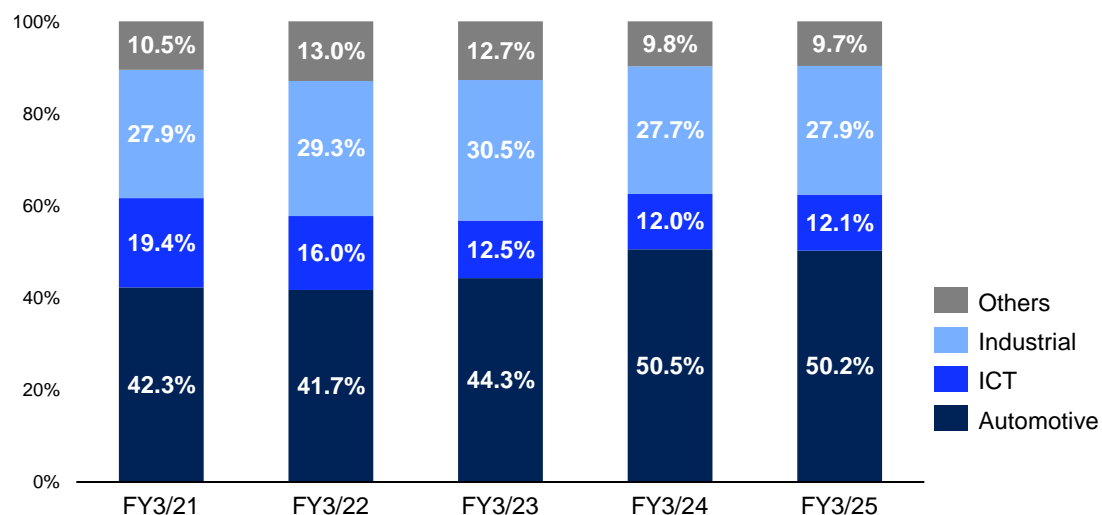
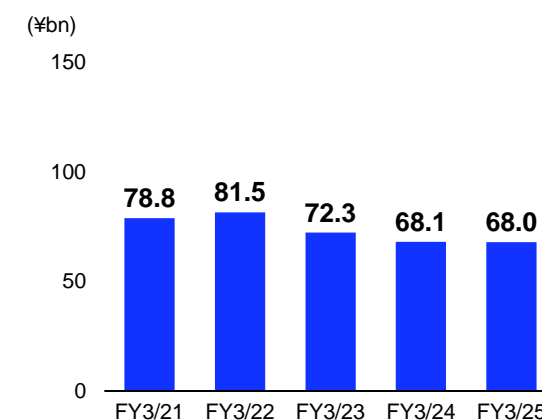
### Net sales, OP margin



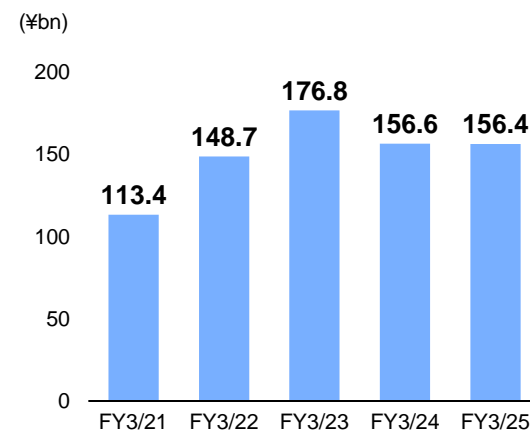
### Automotive



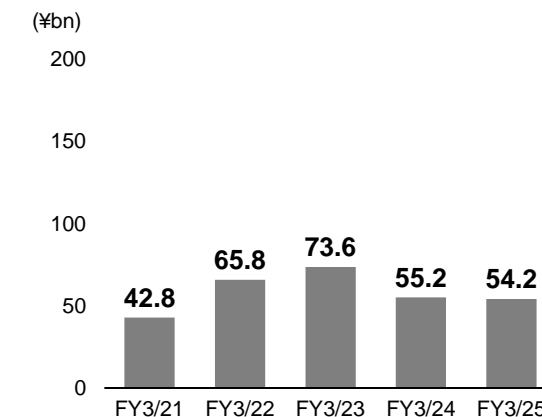
### ICT



### Industrial equipment



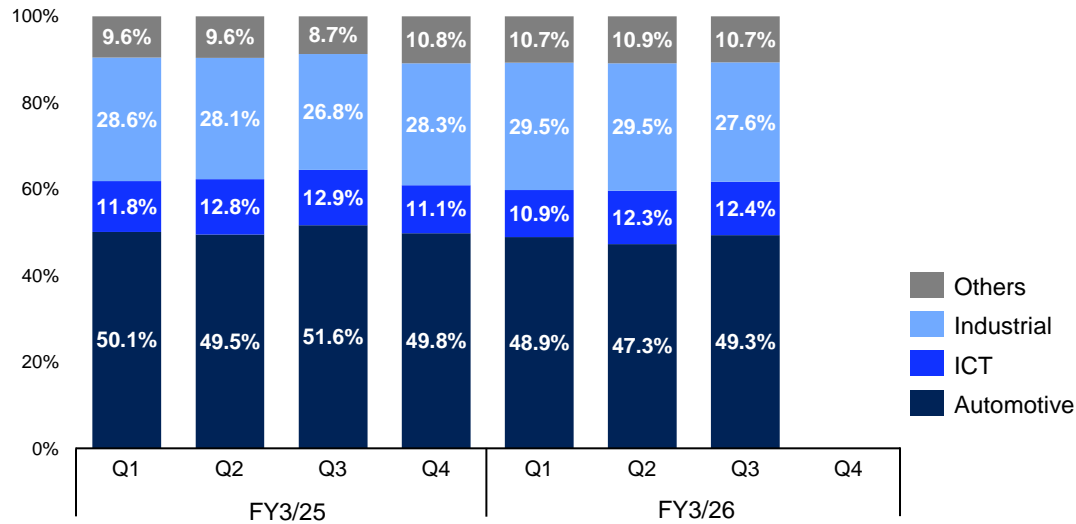
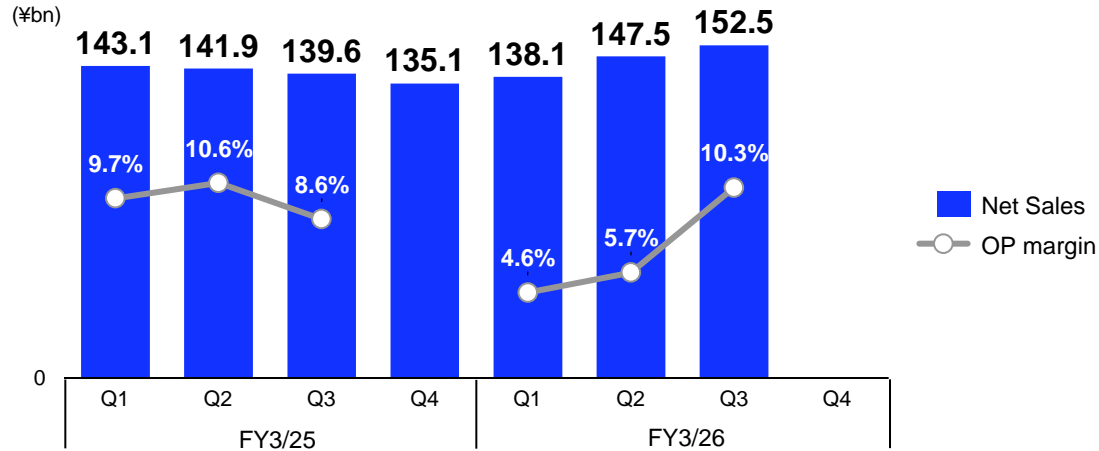
### Others



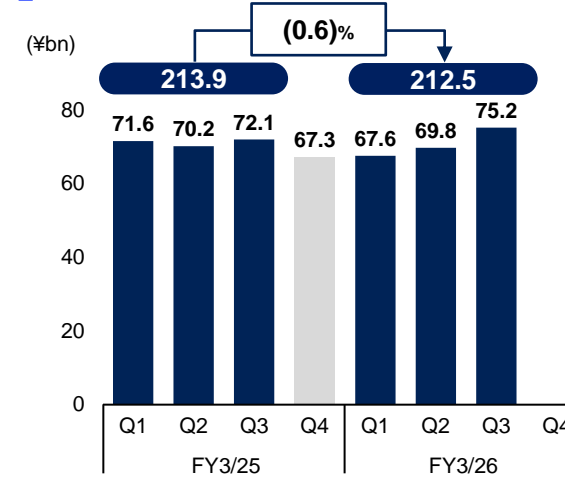
# Quarterly sales by market (FY3/25 – FY3/26)

## Passive Components

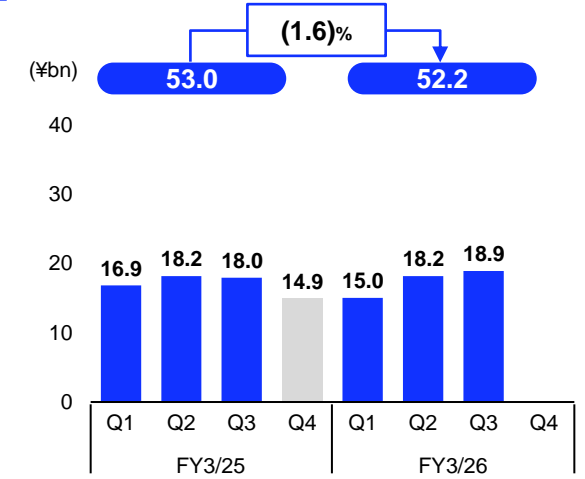
### Net sales, OP margin



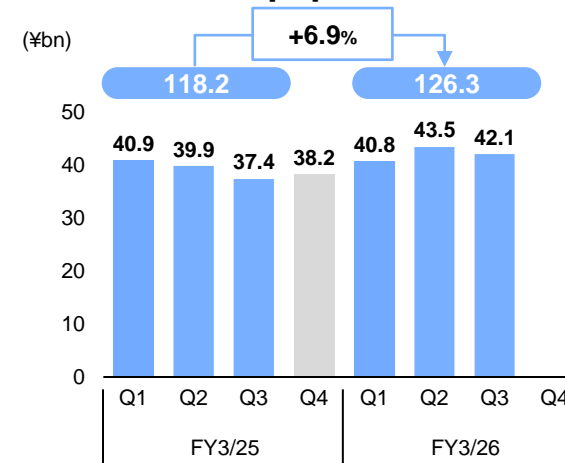
### Automotive



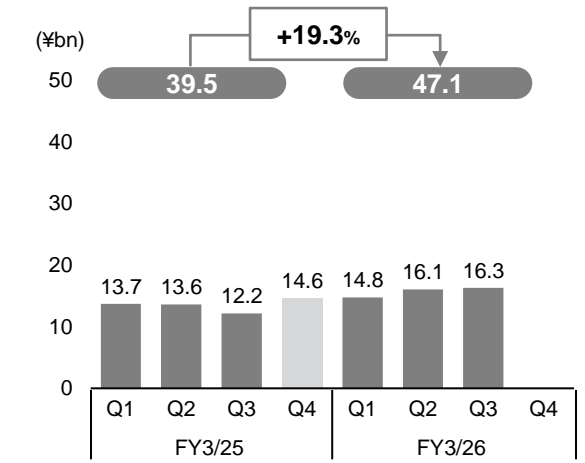
### ICT



### Industrial equipment



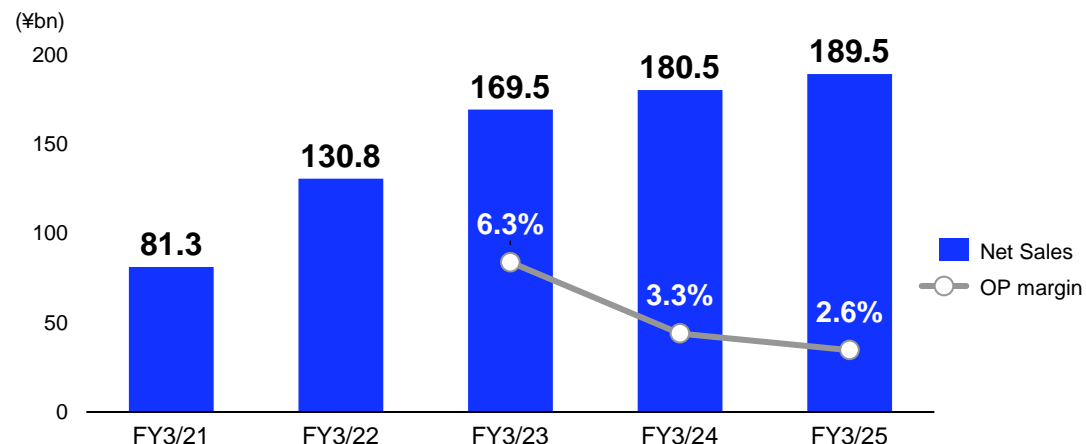
### Others



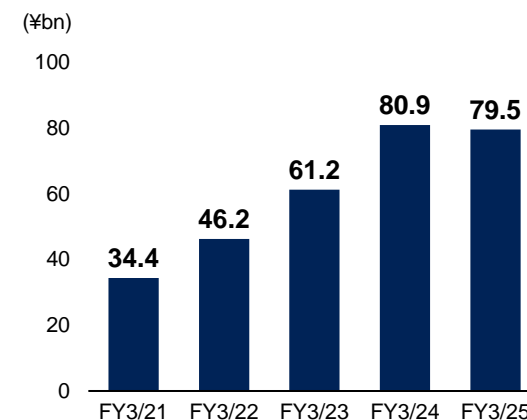
# Annual sales by market (FY3/21 – FY3/25)

Sensor Application Products

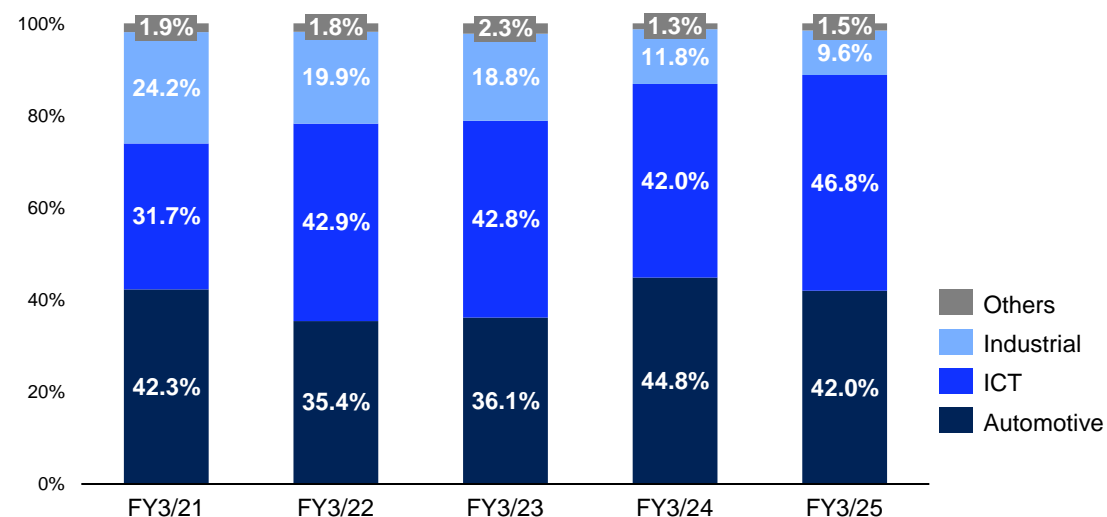
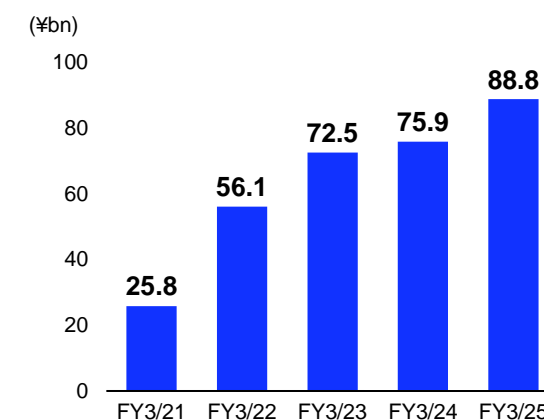
## Net sales, OP margin



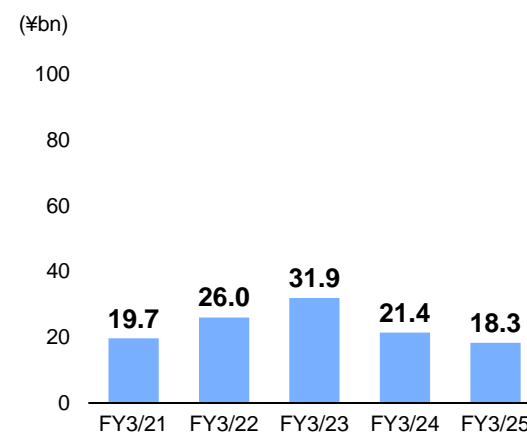
## Automotive



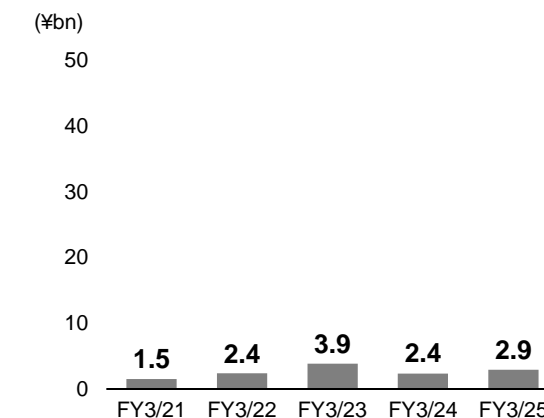
## ICT



## Industrial equipment



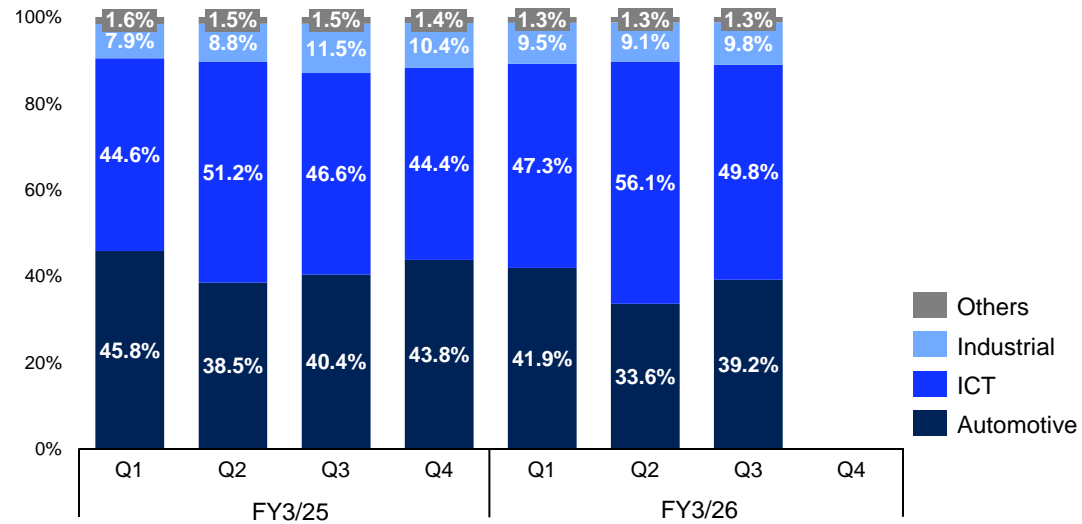
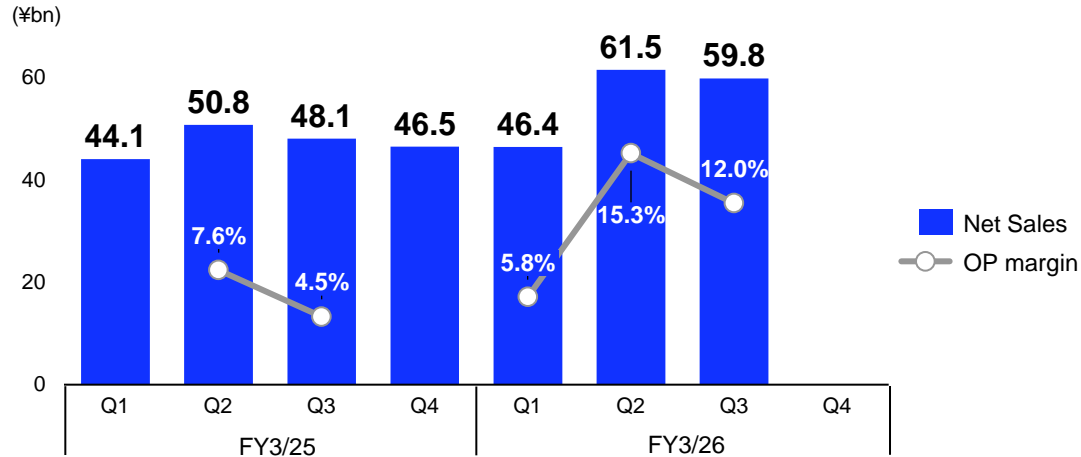
## Others



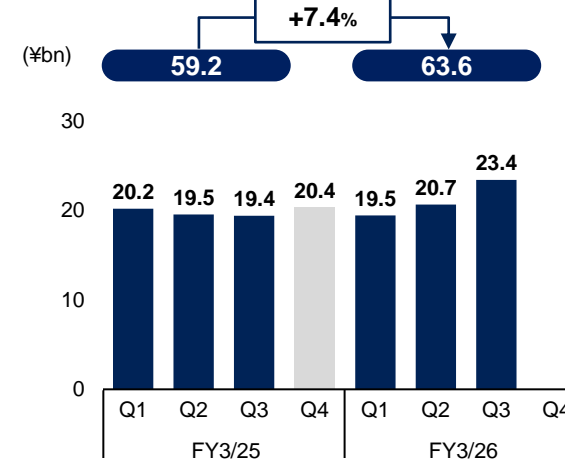
# Quarterly sales by market (FY3/25 – FY3/26)

## Sensor Application Products

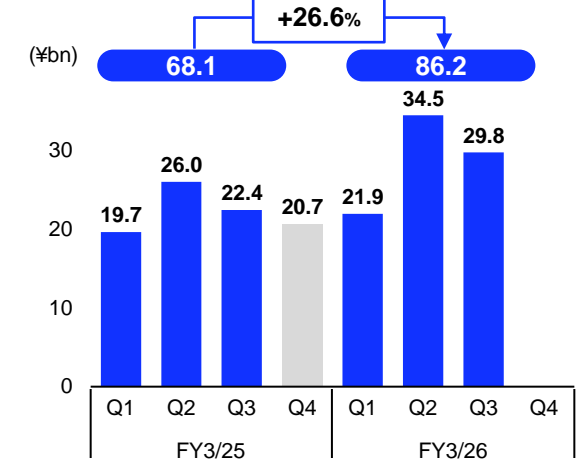
### Net sales, OP margin



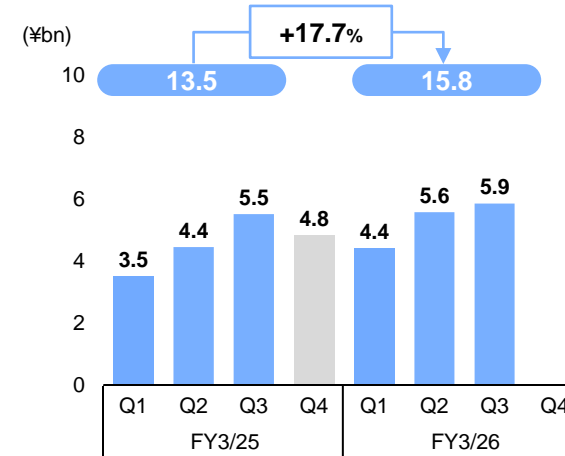
### Automotive



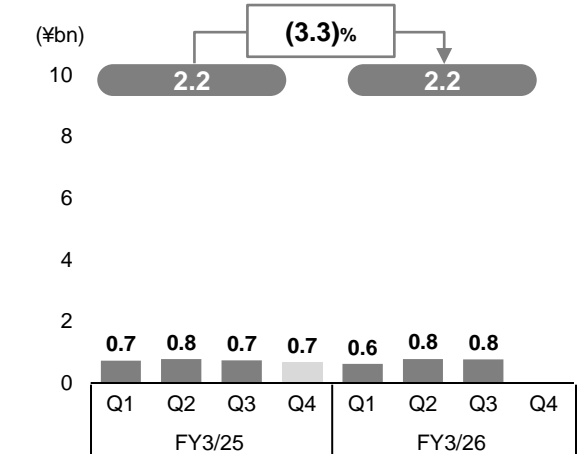
### ICT



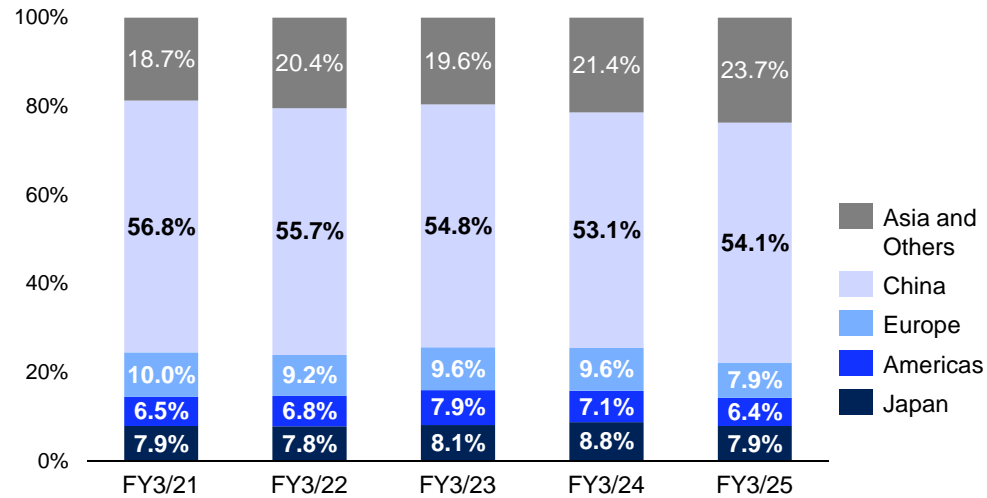
### Industrial equipment



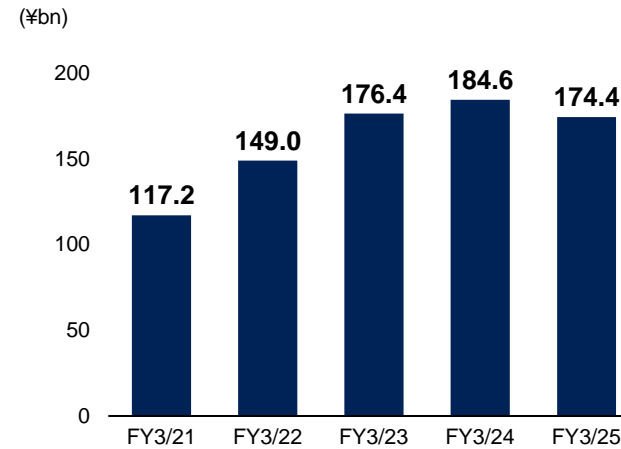
### Others



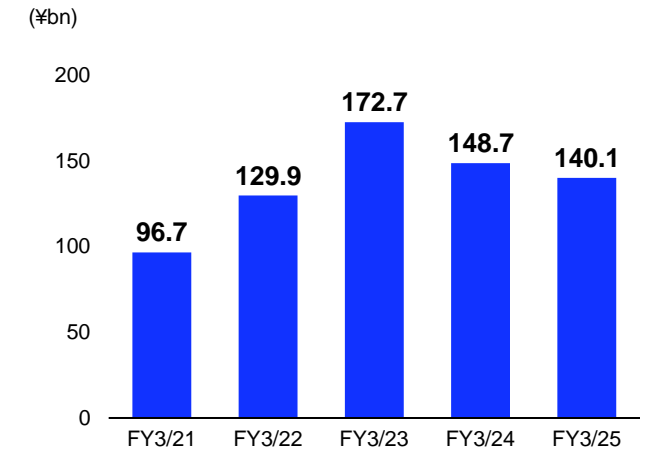
# Annual sales by region (FY3/21 – FY3/25)



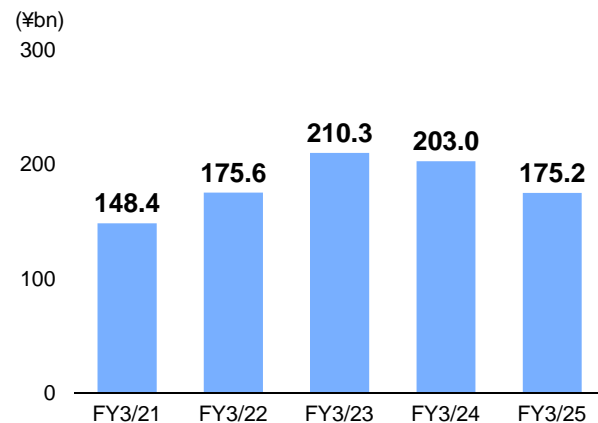
## Japan



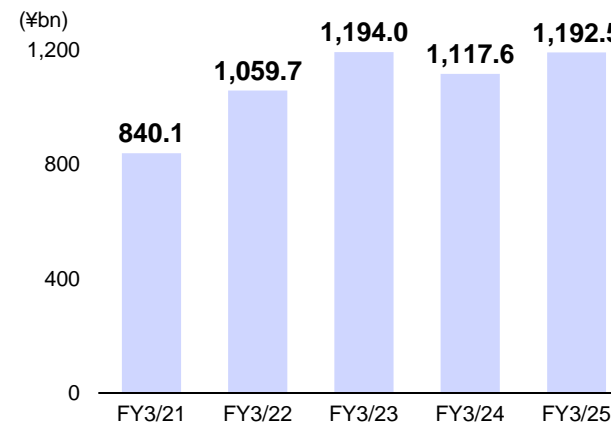
## Americas



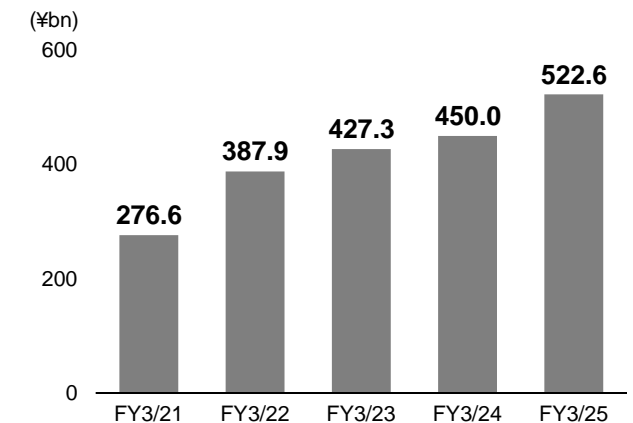
## Europe



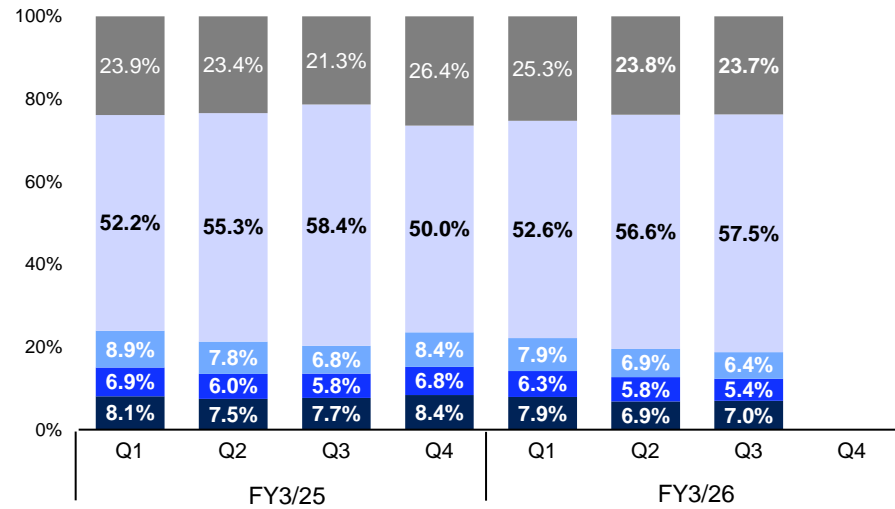
## China



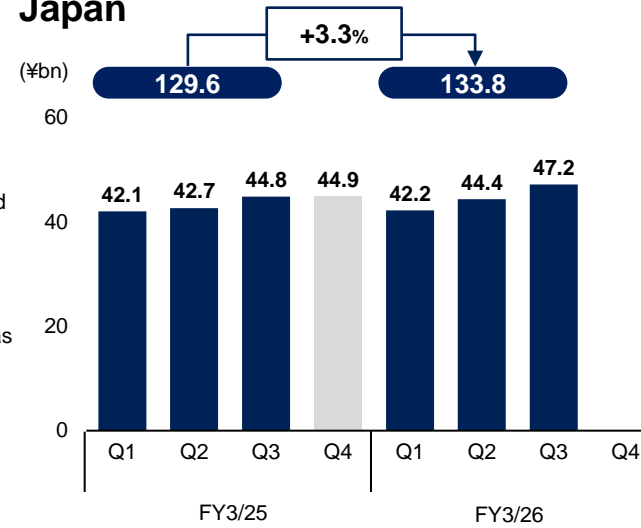
## Asia and Others



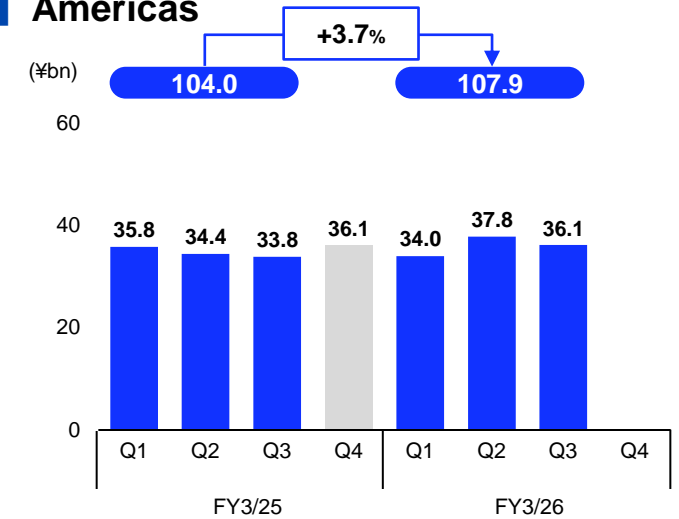
# Quarterly sales by region (FY3/25 – FY3/26)



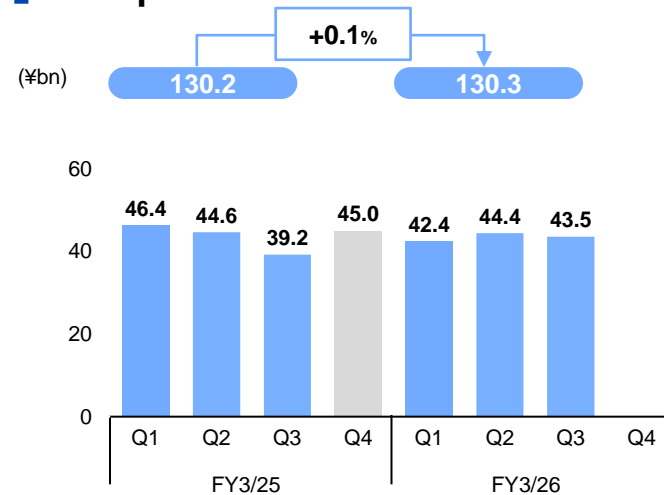
## Japan



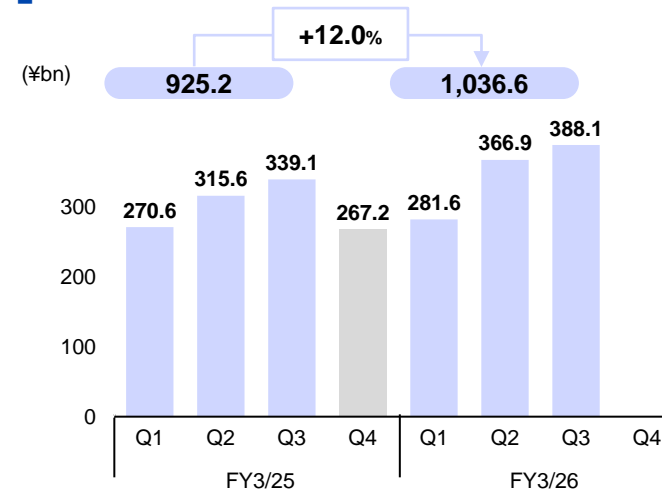
## Americas



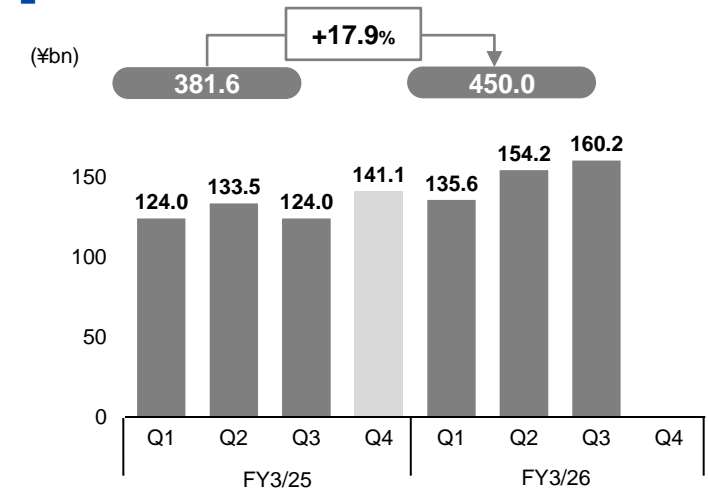
## Europe



## China

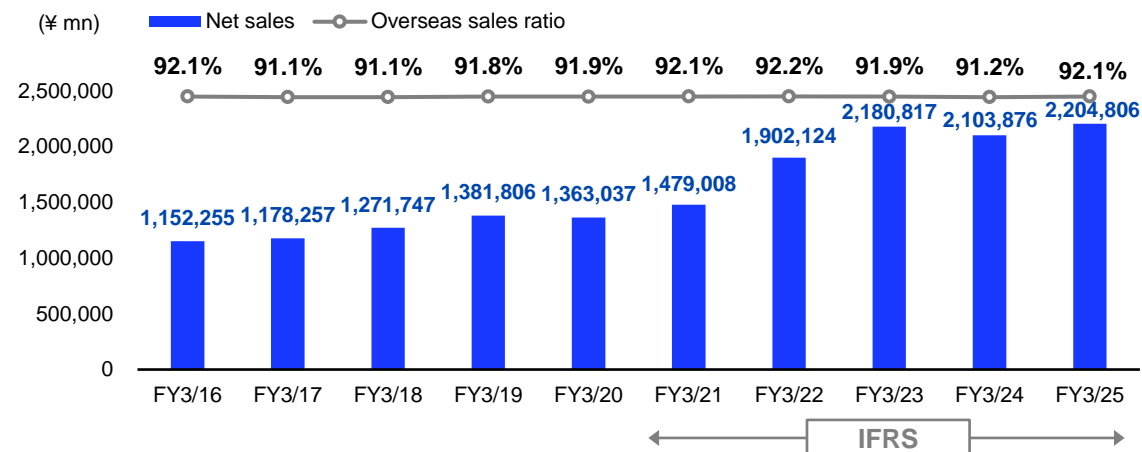


## Asia and Others

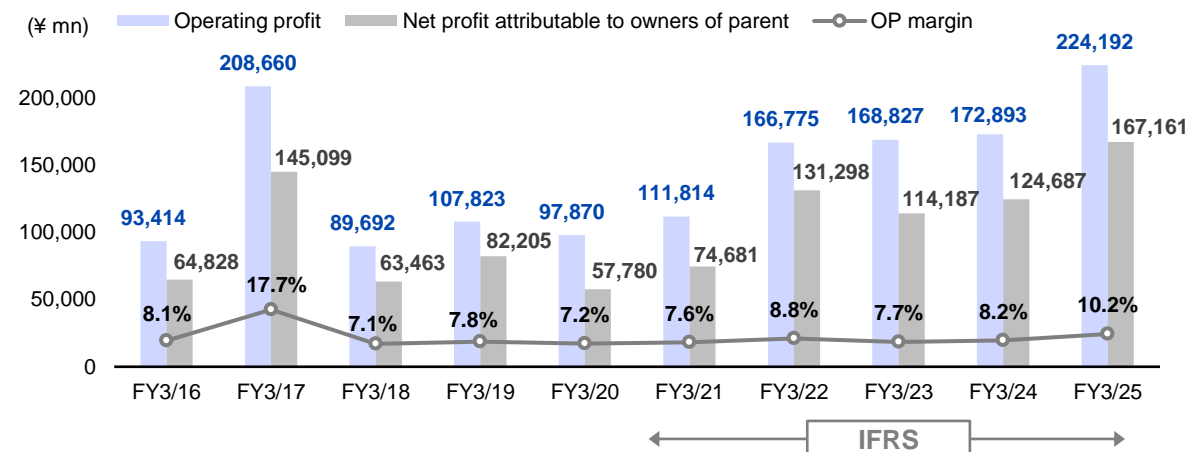


# Financial information: 10-year historical trend

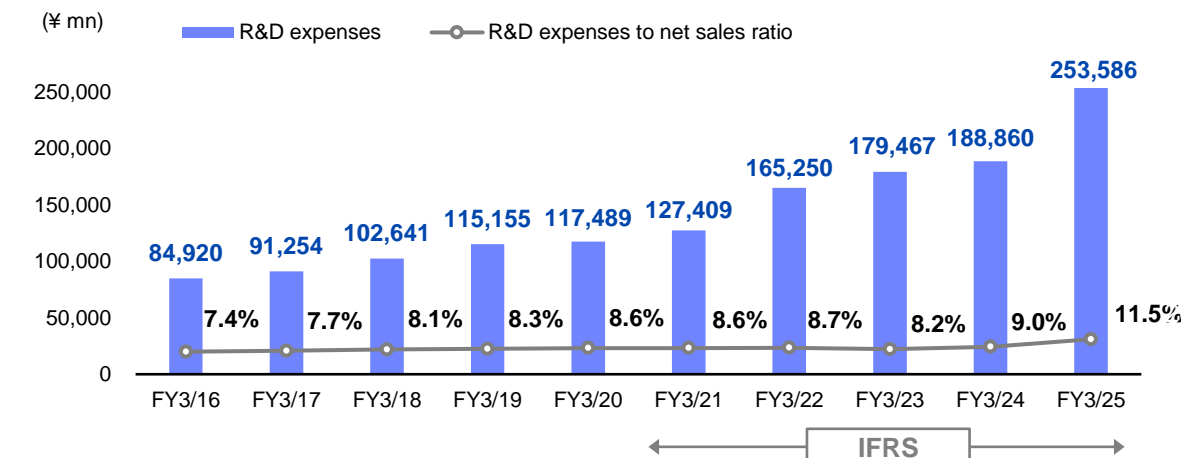
## Net sales, Overseas sales ratio



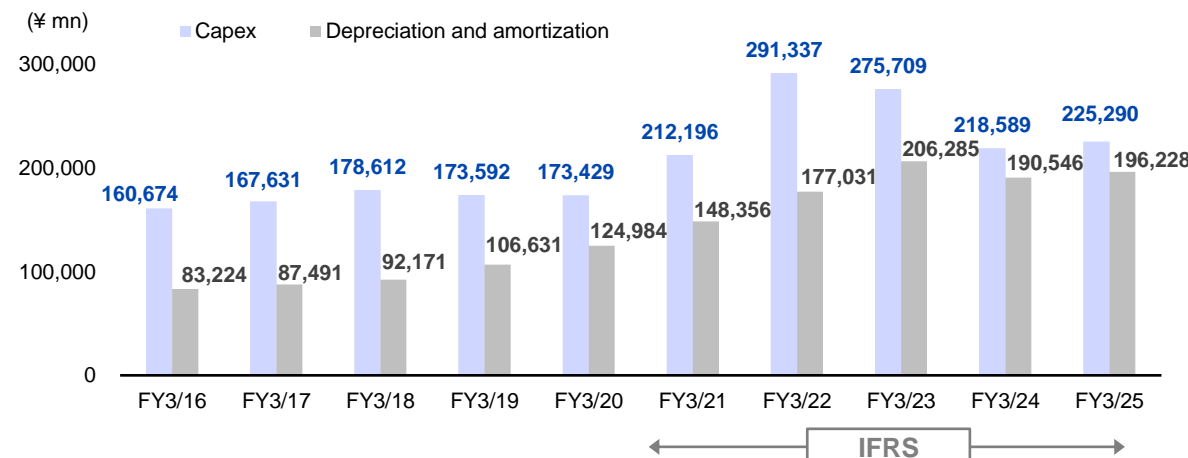
## Operating profit, Net profit attributable to owners of parent, OP margin



## R&D expenses, R&D expenses to net sales ratio



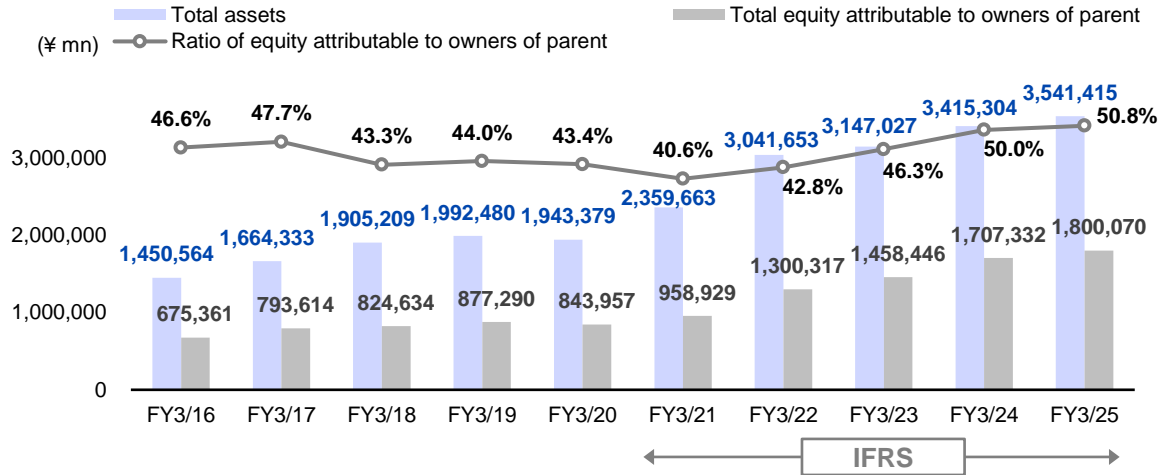
## Capex, Depreciation and amortization



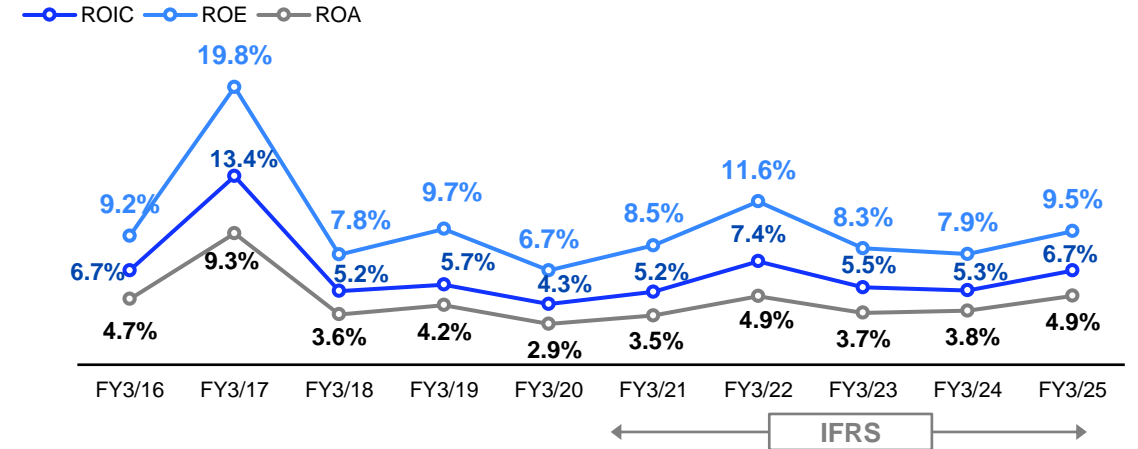


# Financial information: 10-year historical trend

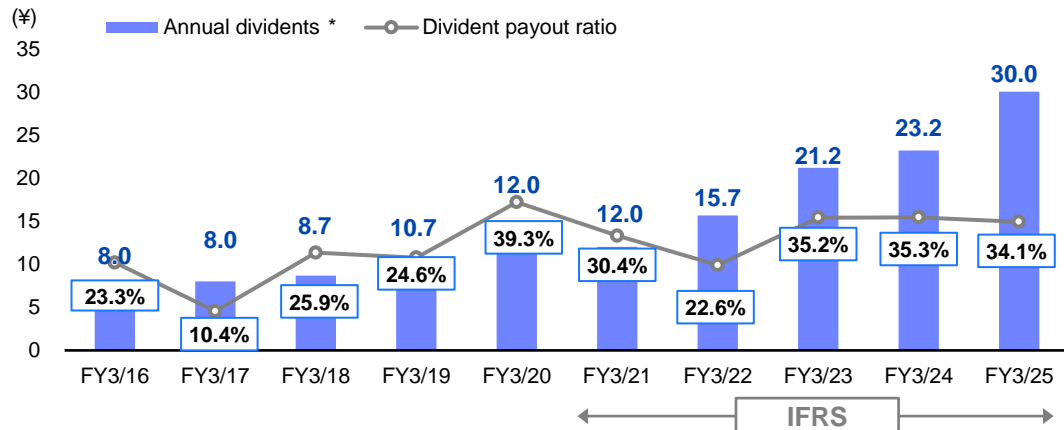
## Total assets, Total equity attributable to owners of parent, Ratio of equity attributable to owners of parent



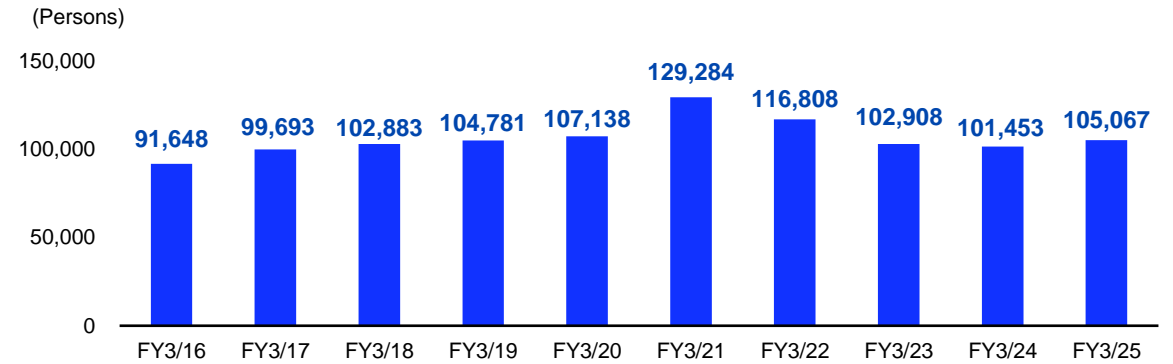
## ROIC, ROE, ROA



## Annual dividends, Dividend payout ratio



## Number of employees



# Status of inclusion in Indices / Evaluation by external organizations

## Indices



**JPX Prime 150 Index**



**FTSE4Good Index Series**



**FTSE Blossom Japan Index**



**FTSE Blossom Japan Sector Relative Index**



**MSCI ESG Leaders Indexes ※1**

**2025 CONSTITUENT MSCI NIHONKABU ESG SELECT LEADERS INDEX ※2**



**Morningstar Japan ex-REIT Gender Diversity Tilt Index**



**S&P/JPX Carbon Efficient Index**

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## Evaluation by external organizations



**Best IR Award (2025)**



**Extel Japan Executive Team Survey Most Honored Company (2025)**



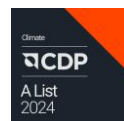
**WICI Japan Integrated Report Award Gold Award (2024, 2025)**



**NIKKEI Integrated Report Award Award for Excellence (2022-2024)**



**S&P Global Sustainability Yearbook Member (2020-2025)**



**CDP Climate Change A (2024)  
CDP Water Security A (2020-2024)**



**CDP Supplier Engagement Rating: Supplier Engagement Leader (2020-2024)**



**Ecovadis Sustainability Rating PLATINUM (2025)**



**SX Brand (2025)**



**Health & Productivity Management Organization Recognition Program (2023-2025)**



**work with Pride Gold (2024)**



**Clarivate Top 100 Global Innovators (the eleventh time)**

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Text data including Q&A of performance briefing will be uploaded on following site.  
[https://www.tdk.com/en/ir/ir\\_events/conference/2026/3q\\_1.html](https://www.tdk.com/en/ir/ir_events/conference/2026/3q_1.html)